



STEAM FINAL TREND REPORT FOR 2009-2015

Final

East Lindsey

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STEAM OVERVIEW



Report Section Design and Features

Headers

At the top of each page is a band containing key information about your report

The period covered by the report	The geographical/ administrative area covered by the report
STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY	

User Controls (Excel File)

Above the **Headers** is a band containing **User Controls**, these allow you to adjust various features of your report to suit your needs. When using these controls the report recalculates and represents your STEAM report outputs automatically. You may notice some delay between changing a setting and seeing the result, or being able to adjust a further setting, this is entirely normal.

The Years shown and Indexation being applied (if applicable)	The Visitor Type being presented. This will change in those report sections with User Controls relating to Visitor Type (Excel File)
2009 to 2015 Historic Prices	TOTAL ECONOMIC IMPACT Historic Prices

Drop down fields allow you to change the **Years** shown in the tables and charts and in some sections of the report allowing you to focus on specific **Visitor Types**. Where there is a financial component to the section you are viewing, you will be able to **Index** the historic financial data, by applying an inflationary factor based on the most recent report year shown in that report's section. Where there is a **trend** or comparative element to the section and percentage changes are shown, you have the option to apply **highlighting** to those values that are above a certain percentage threshold (+/-3% for example). In the Comparative Headlines section, the **Focus Year** can be any year from the trend period, the **Comparison Year** can only be set as a year which is earlier than the focus year.

REPORT CONTROLS - Please adjust the report outputs using the drop-down controls below	INDEXATION REFLECT PRICE INFLATION?	HIGHLIGHT % CHANGES GREATER THAN OR EQUAL TO:	home
FOCUS YEAR 2015 ►	COMPARISON YEAR 2014 ►	3%	

Units

Each section of the report automatically adjusts number formatting to present data in the most easily understandable way. Different visitor types can generate impacts at very different scales and as a result you may see figures for one group of visitors in thousands and another in millions. The units we use are:

- FTEs = Full Time Equivalent jobs supported
- £000s / 000s = thousands or pounds or thousands of tourist days / tourist numbers
- £m / m = millions of pounds or millions of tourist days / tourist numbers
- £bn / bn = billions of pounds or billions of tourist days / tourist numbers

Visitor Numbers / Visitor Days / Average Length of Stay

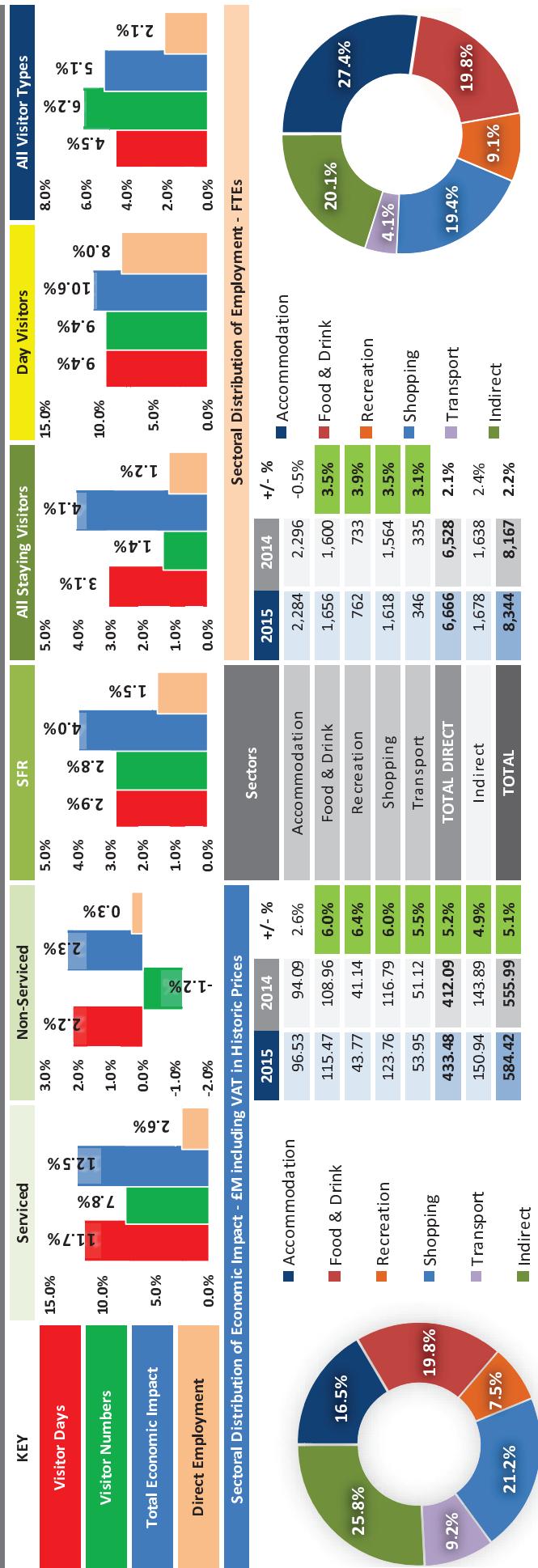
The term **Visitor Numbers** relates to the estimated number of individual visits to the area. Each type of visitor tends to stay, on average, a different length of time (**Average Length of Stay**). The term **Visitor Days** relates to the estimated number of **days** spent within the area by the different visitor types. If you divide the visitor numbers by visitor days, you have the **Average Length of Stay** for that Visitor Type

STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

**Comparing 2015 and 2014
All £'s Historic Prices**

KEY PERFORMANCE INDICATORS BY TYPE OF VISITOR - COMPARING 2015 & 2014 - IN HISTORIC PRICES

KEY	All Staying Visitors										Day Visitors				All Visitor Types					
	Staying in Paid Accommodation					Non-Serviced					Staying with Friends and Relatives (SFR)									
	Serviced		2015			2014		+/- %			2015		2014		+/- %		2015		2014	
	A Fall of 3% or more	2015	2014	+/- %	2015	2014	+/- %	2015	2014	+/- %	2015	2014	+/- %	2015	2014	+/- %	2015	2014	+/- %	
A Fall of 3% or more	0.758	11.7%	7,349	7.192	2.2%	0.505	0.491	2.9%	8,701	8,442	3.1%	2,798	2,558	9.4%	11.50	11.00	4.5%			
Visitor Days M	0.847	0.758	11.7%	7,349	7.192	2.2%	0.207	0.213	-1.2%	0.207	0.207	0.0%	2,798	2,558	9.4%	4,531	4,266	6.2%		
Visitor Numbers M	0.433	0.401	7.8%	1,087	1,100	-1.2%														
Direct Expenditure £M																				
Economic Impact £M	85.28	75.82	12.5%	377.46	368.82	2.3%	23.42	22.53	4.0%	486.16	467.17	4.1%	98.26	88.82	10.6%	584.42	555.99	5.1%		
Direct Employment FTEs	2,075	2,023	2.6%	3,423	3,412	0.3%	227	224	1.5%	5,726	5,659	1.2%	940	870	8.0%	6,666	6,528	2.1%		
Total Employment FTEs																				

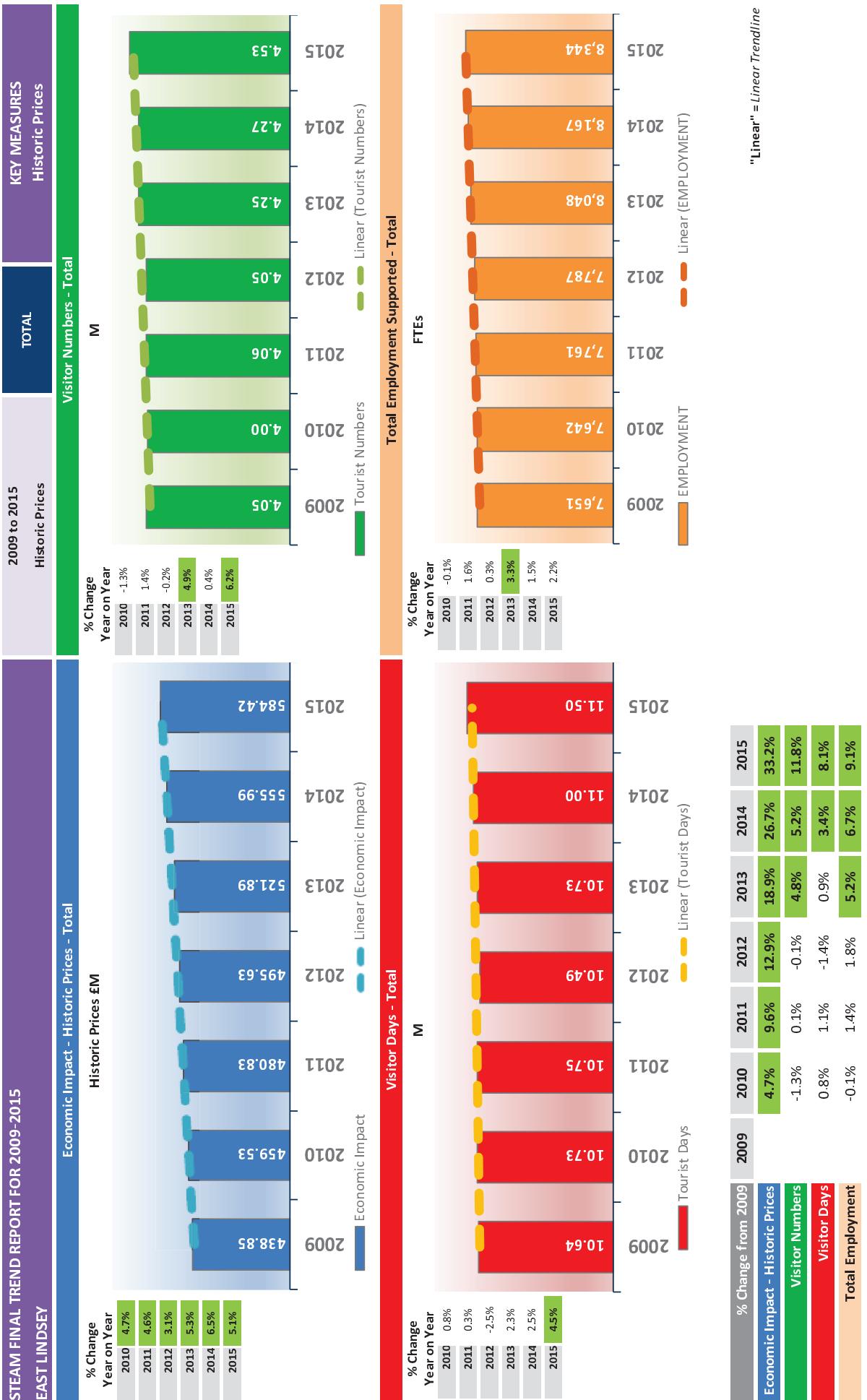


Unindexed Key Measures by Year and Visitor Type for the Period 2009 to 2015

Visitor Types:

- Total*
- Serviced Accommodation*
- Non-Serviced Accommodation*
- SFR*
- Staying Visitor*
- Day Visitor*

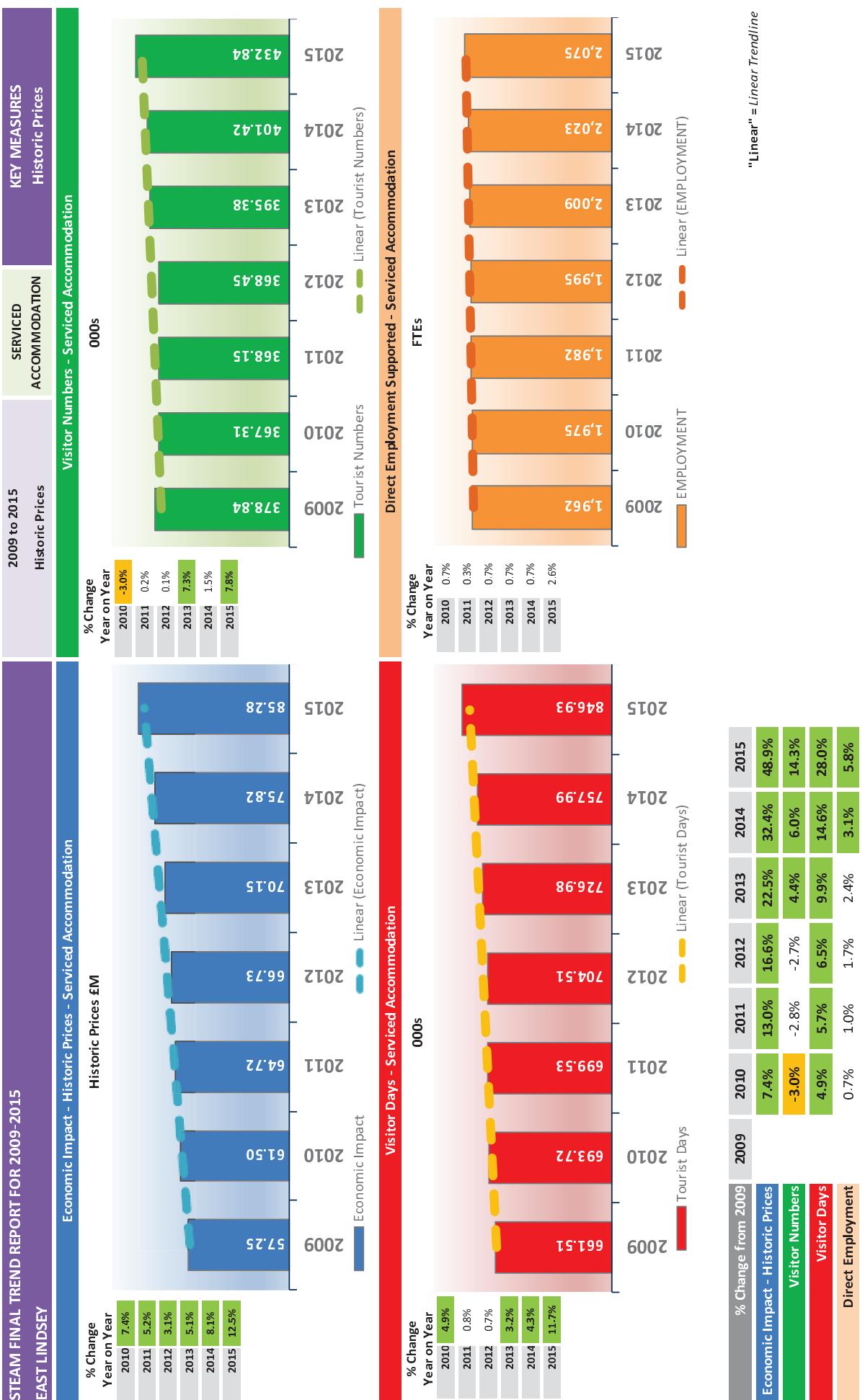
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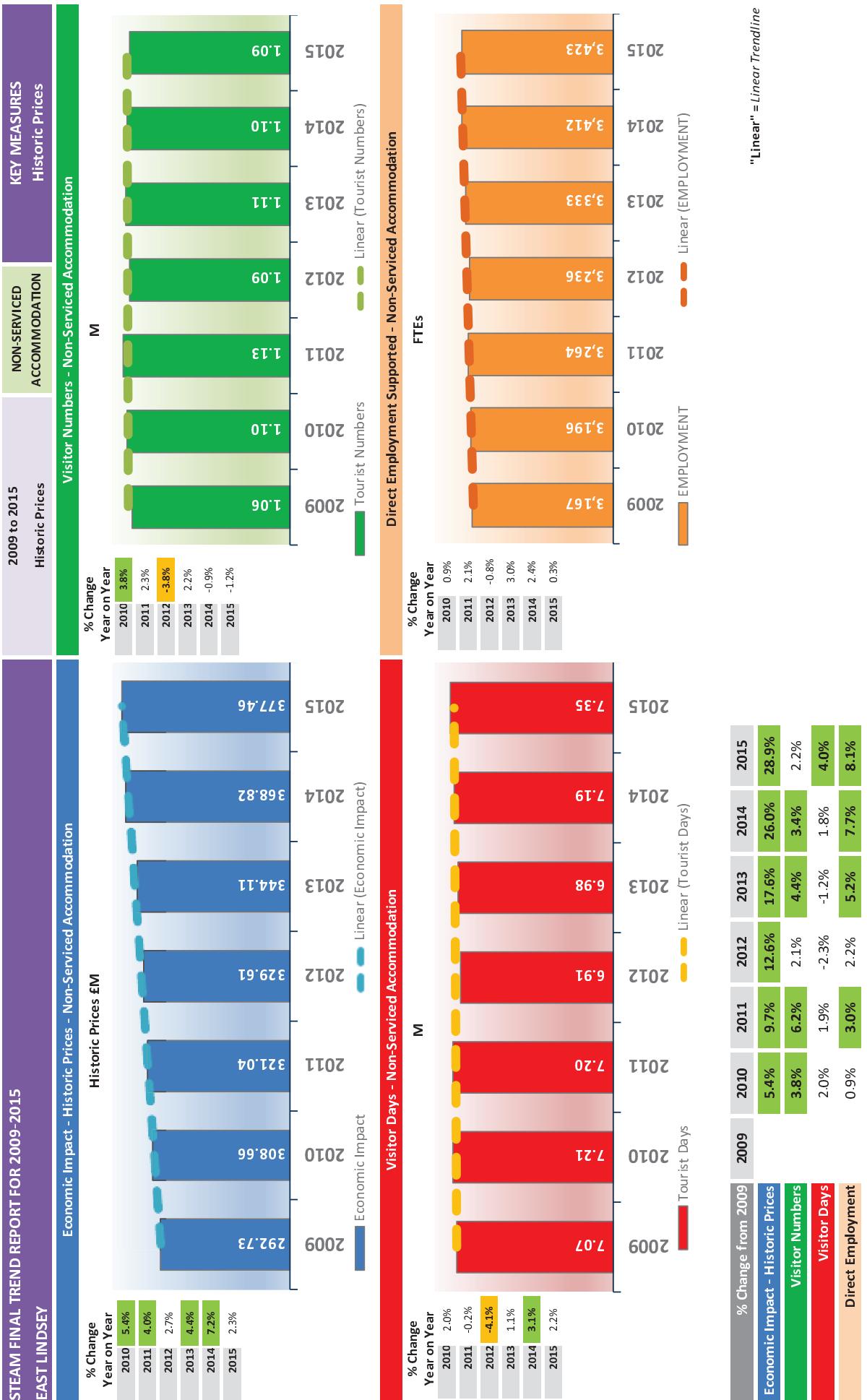
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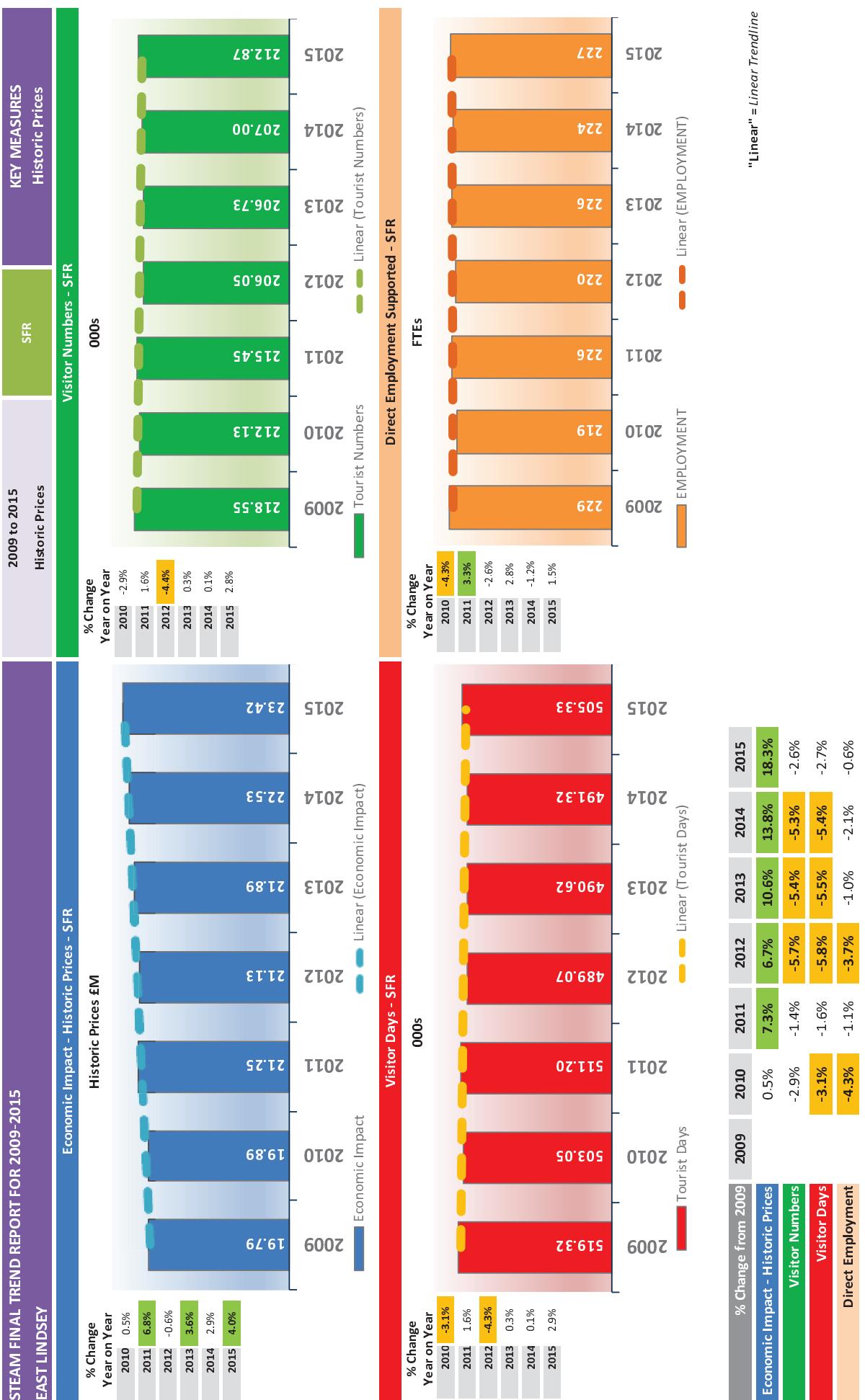
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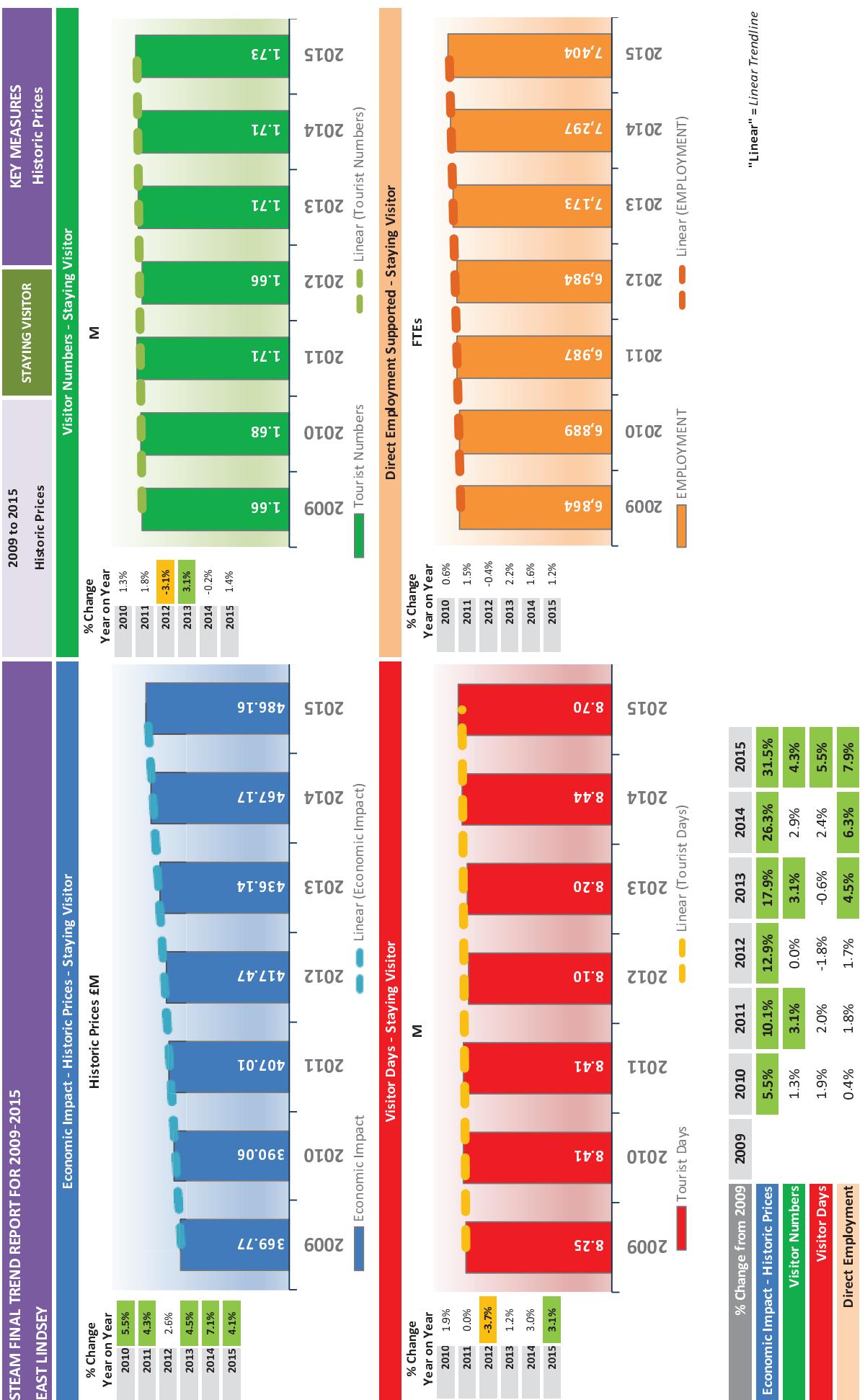


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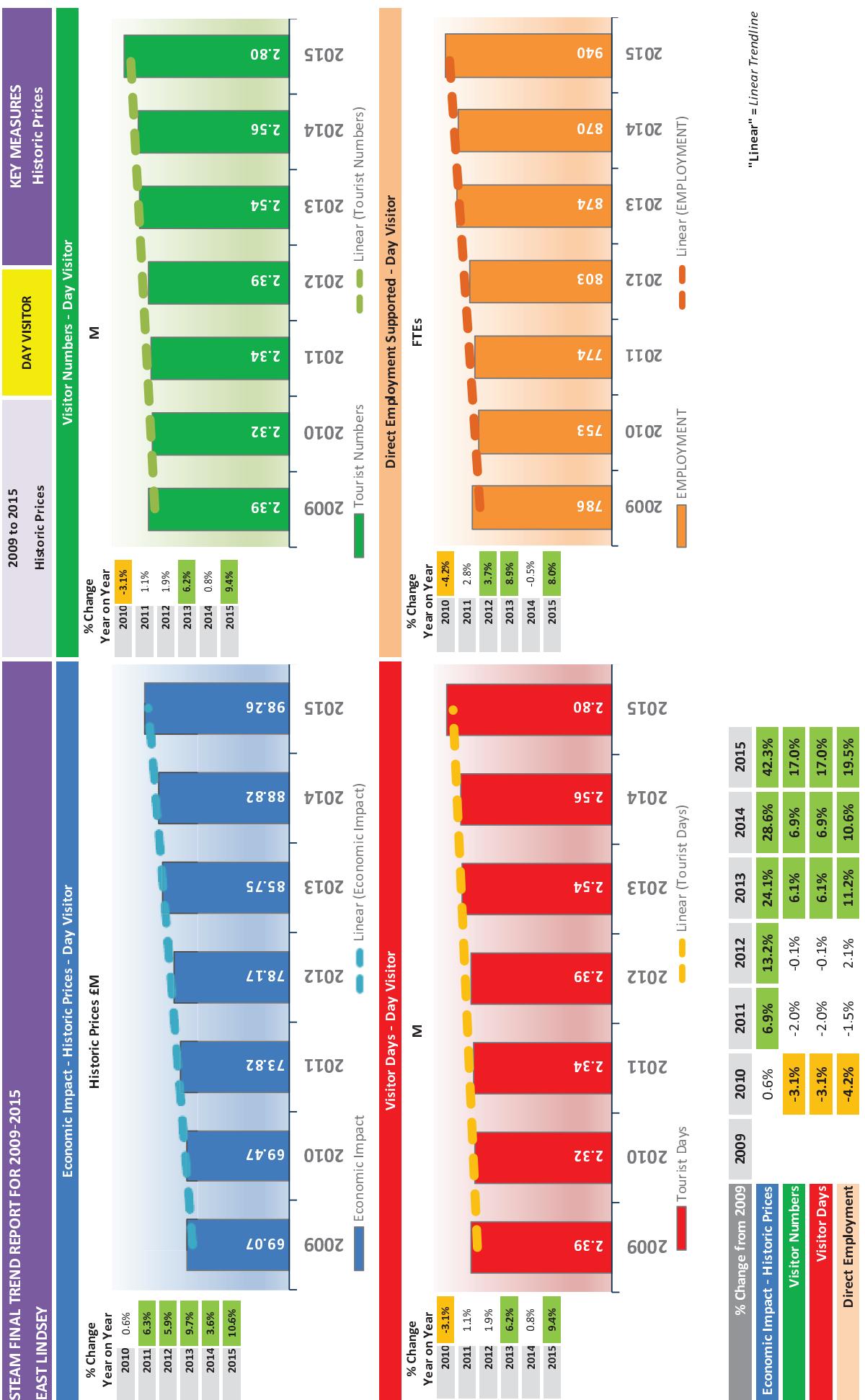
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"Linear" = Linear Trendline

Distribution of Key Impacts by Visitor Type, Month and Sector for the Period 2009 to 2015

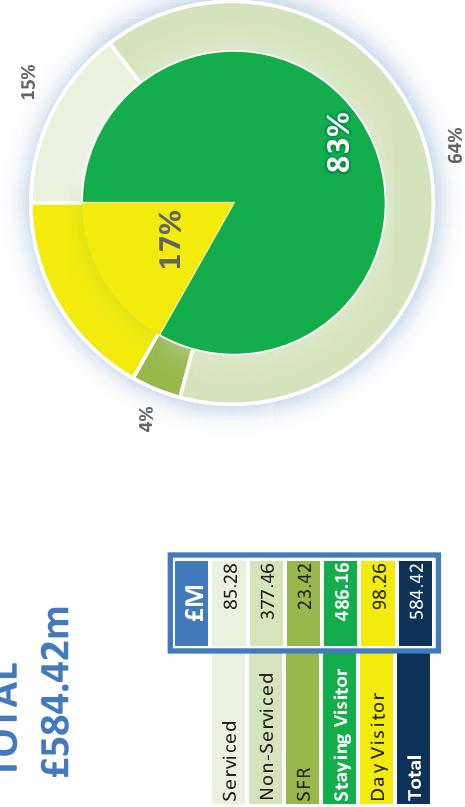
Visitor Types:

- Total*
- Serviced Accommodation*
- Non-Serviced Accommodation*
- SFR*
- Staying Visitor*
- Day Visitor*

**STEAM FINAL TREND REPORT FOR 2009-2015
EAST LINDSEY**

Economic Impact - Historic Prices - £M - Share of Total

**TOTAL
£584.42m**

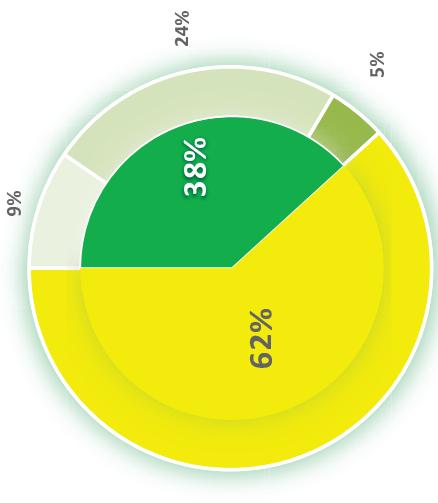


	2015 Historic Prices	TOTAL Historic Prices
Serviced	85.28	584.42
Non-Serviced	377.46	
SFR	23.42	
Staying Visitor	486.16	
Day Visitor	98.26	
Total	584.42	

	2015 Historic Prices	TOTAL Historic Prices	DISTRIBUTION BY VISITOR TYPE Historic Prices
TOTAL	4.53m		Visitor Numbers - 2015 - M - Share of Total

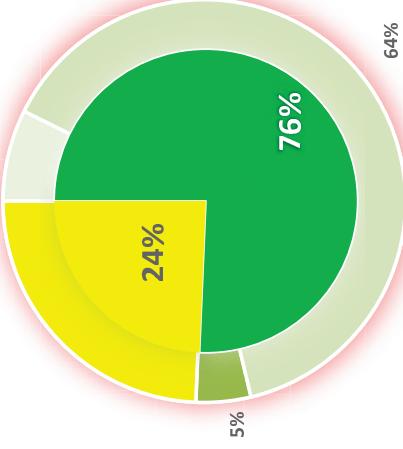
**TOTAL
4.53m**

	2015 Historic Prices	TOTAL Historic Prices
Serviced	0.43	
Non-Serviced	1.09	
SFR	0.21	
Staying Visitor	1.73	
Day Visitor	2.80	
Total	4.53	



Visitor Days - 2015 - M - Share of Total

**TOTAL
11.50m**



	2015 Historic Prices	TOTAL Historic Prices
Serviced	0.85	11.50
Non-Serviced	7.35	
SFR	0.51	
Staying Visitor	8.70	
Day Visitor	2.80	
Total	11.50	

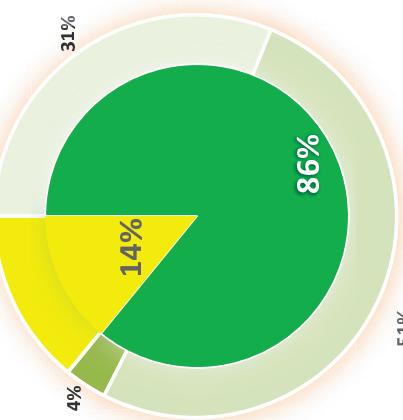
Visitor Numbers - 2015 - M - Share of Total

TOTAL

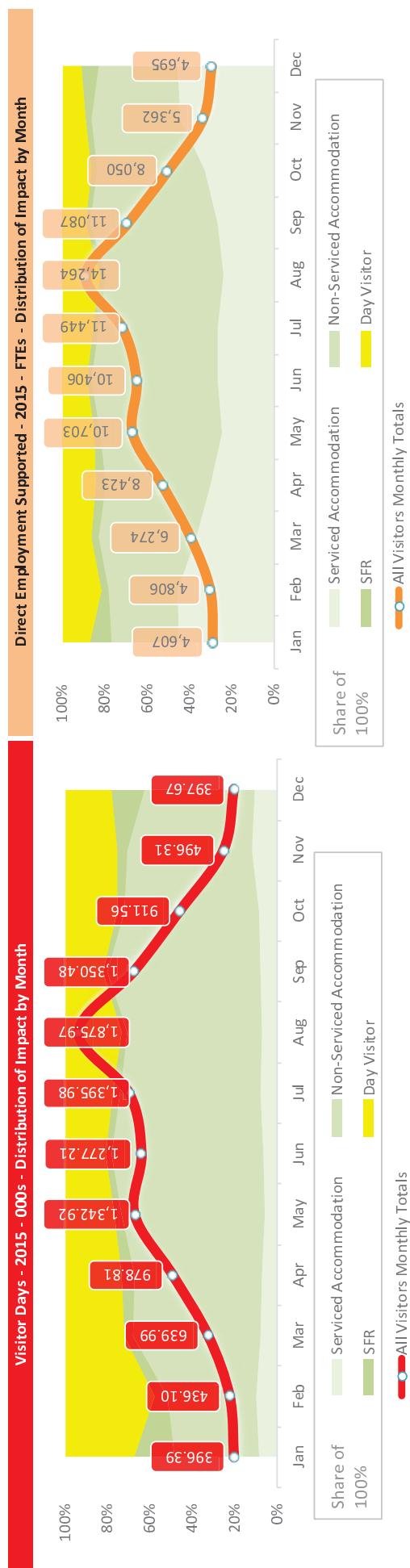
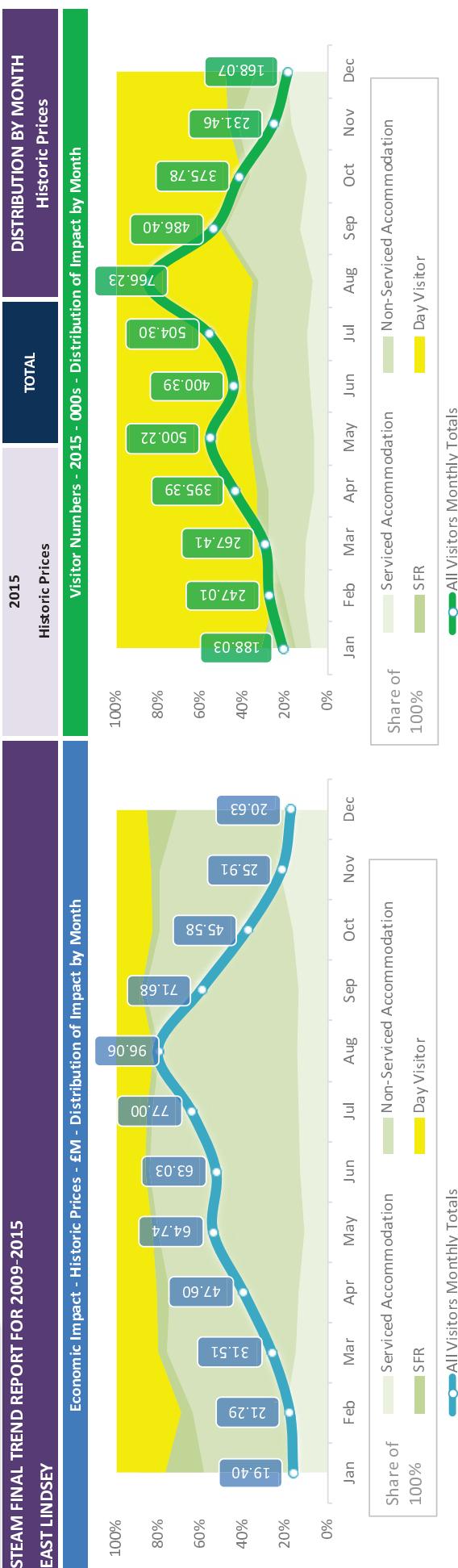
**6,666 Direct FTEs
8,344 Total FTEs**

	FTEs	Total
Serviced	2,075	
Non-Serviced	3,423	
SFR	227	
Staying Visitor	5,726	
Day Visitor	940	
Total	6,666	

Direct Employment Supported - 2015 - FTEs - Share of Total

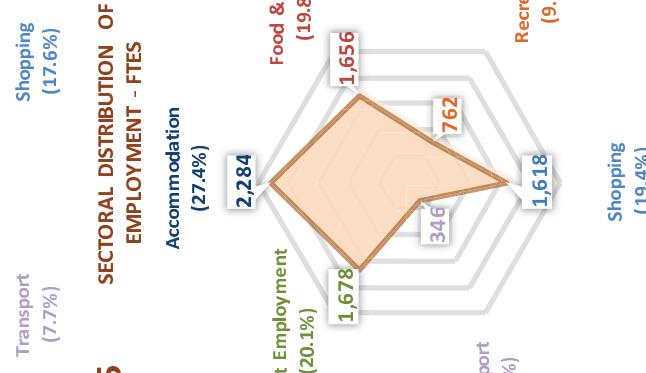


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**STEAM FINAL TREND REPORT FOR 2009-2015
EAST LINDSEY**

SECTORAL DISTRIBUTION OF ECONOMIC IMPACT - £M INCLUDING VAT IN HISTORIC PRICES							2009 to 2015 Historic Prices		TOTAL		SECTORAL ANALYSIS Historic Prices			
SECTOR / YEAR		2009	2010	2011	2012	2013	2014	2015	2015 SECTORAL DISTRIBUTION OF ECONOMIC IMPACT - £M INCLUDING VAT IN HISTORIC PRICES					
Accommodation	£M	61.13	62.35	61.98	67.92	70.74	78.41	80.44	Accommodation	(13.8%)				
Food & Drink	£M	75.89	78.00	80.52	81.55	86.10	90.80	96.22	Food & Drink	(16.5%)				
Recreation	£M	28.52	29.37	30.44	30.80	32.53	34.28	36.47						
Shopping	£M	81.30	83.40	86.11	87.42	92.28	97.32	103.14						
Transport	£M	35.83	36.79	38.13	38.41	40.48	42.60	44.96						
Direct Revenue	£M	282.68	289.91	297.17	306.11	322.13	343.41	361.24						
VAT	£M	42.40	50.73	59.43	61.22	64.43	68.68	72.25						
Direct Expenditure	£M	325.08	340.64	356.60	367.33	386.56	412.09	433.48						
Indirect Expenditure	£M	113.77	118.89	124.23	128.30	135.34	143.89	150.94						
TOTAL	£M	438.85	459.53	480.83	495.63	521.89	555.99	584.42						



SECTORAL DISTRIBUTION OF EMPLOYMENT - FTEs							2015		SECTORAL DISTRIBUTION OF EMPLOYMENT - FTEs					
SECTOR / YEAR		2009	2010	2011	2012	2013	2014	2015	2015					
Accommodation	FTEs	2,205	2,205	2,226	2,265	2,263	2,296	2,284	Accommodation	(27.4%)				
Food & Drink	FTEs	1,490	1,490	1,520	1,508	1,580	1,600	1,656						
Recreation	FTEs	680	681	697	691	724	733	762						
Shopping	FTEs	1,455	1,453	1,482	1,473	1,544	1,564	1,618						
Transport	FTEs	314	314	322	317	332	335	346						
Direct Employment	FTEs	6,145	6,143	6,246	6,255	6,443	6,528	6,666						
Indirect Employment	FTEs	1,506	1,499	1,515	1,533	1,605	1,638	1,678						
TOTAL	FTEs	7,651	7,642	7,761	7,787	8,048	8,167	8,344						

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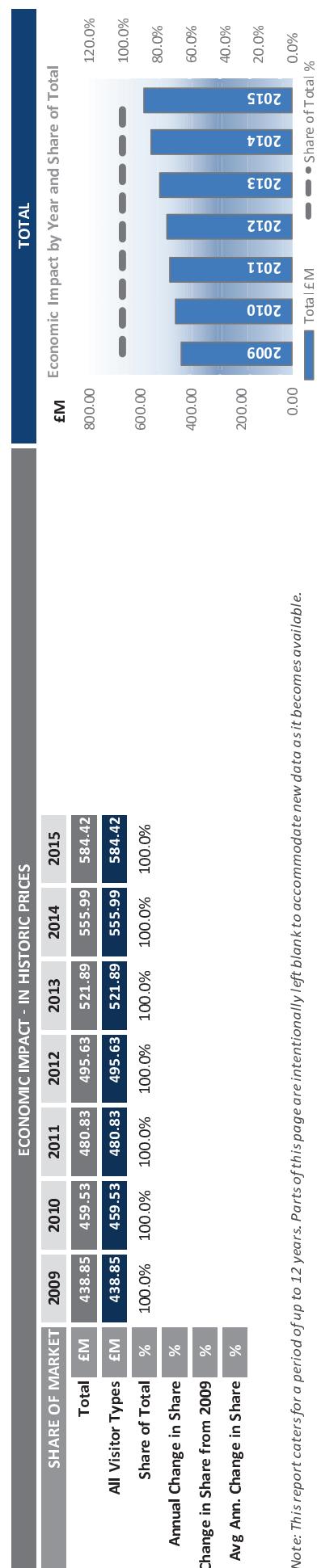
Unindexed Economic Impact by Month, Year and Visitor Type for the Period 2009 to 2015

Visitor Types:

- Total*
- Serviced Accommodation*
- Non-Serviced Accommodation*
- SFR*
- Staying Visitor*
- Day Visitor*

STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

ECONOMIC IMPACT BY:		MONTH AND QUARTER										2009 to 2015 Historic Prices		TOTAL		ECONOMIC IMPACT Historic Prices			
KEY		CALENDAR YEAR										QUARTER							
An increase of 3% or more		ECONOMIC IMPACT £M - IN HISTORIC PRICES / PERCENTAGE CHANGES																	
Less than 3% change		Q1		Q2		JUN	JUL	AUG	SEP	OCT	NOV	DEC		TOTAL	% Change				
A Fall of 3% or more		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC			Q1	Q2	Q3	Q4
% Change 2009 to 2015	22.3%	25.3%	67.3%	32.1%	24.5%	39.1%	27.9%	25.0%	48.0%	36.9%	44.3%	20.6%	33.2%			39.7%	31.6%	31.9%	34.8%
% Change 2014 to 2015	11.2%	7.1%	6.6%	4.4%	6.0%	6.3%	4.4%	0.7%	8.8%	-1.9%	5.6%	5.1%			Annual Change	8.0%	5.7%	4.0%	4.9%
Average Annual Change	3.7%	4.2%	11.2%	5.4%	4.1%	6.5%	4.6%	4.2%	8.0%	6.1%	7.4%	3.4%	5.5%			6.6%	5.3%	5.3%	5.8%
2009 £M	15.86	17.00	18.83	36.02	51.99	45.30	60.22	76.85	48.43	33.30	17.96	17.11	438.85			51.68	133.31	185.49	68.36
2010 £M	11.88	17.05	18.83	36.04	51.23	55.61	64.29	82.99	56.48	32.43	18.04	14.66	459.53			47.76	142.88	203.76	65.13
2011 £M	15.04	16.98	21.60	42.00	55.73	55.57	65.62	80.56	56.18	35.70	20.50	15.35	480.83			53.61	153.30	202.36	71.55
2012 £M	15.91	17.66	24.20	42.04	54.47	56.76	66.91	84.27	57.63	37.05	22.20	16.52	495.63			57.77	153.27	208.81	75.78
2013 £M	16.92	19.08	27.46	42.04	58.93	57.45	70.08	89.44	58.74	38.88	24.57	18.30	521.89			63.46	158.42	218.27	81.74
2014 £M	17.44	19.88	29.55	45.58	61.05	59.29	73.75	90.40	71.19	41.50	26.41	19.54	555.99			66.87	165.93	235.34	87.85
2015 £M	19.40	21.29	31.51	47.60	64.74	63.03	77.00	96.06	71.68	45.58	25.91	20.53	584.42			72.20	175.37	244.73	92.12



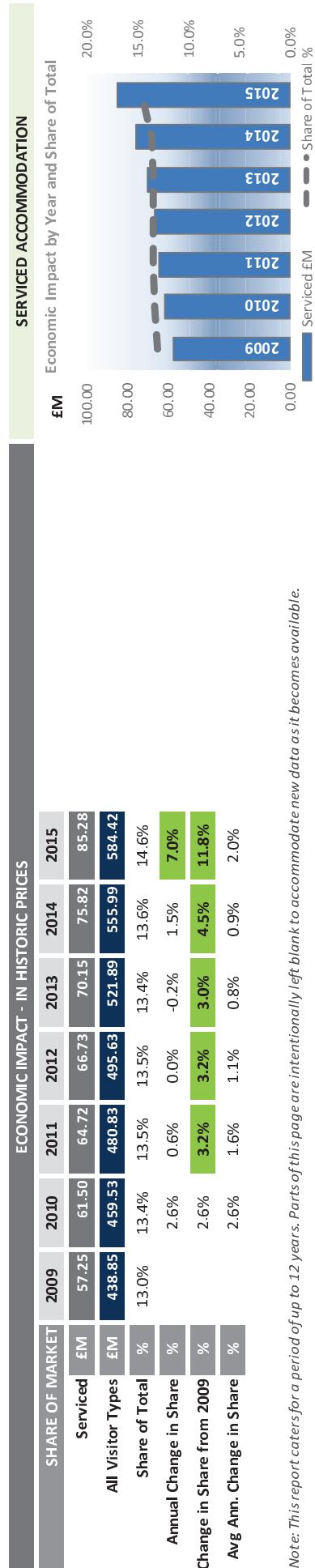
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ECONOMIC IMPACT BY:		MONTH AND QUARTER												2009 to 2015 Historic Prices		SERVICED ACCOMMODATION		ECONOMIC IMPACT Historic Prices		
KEY		SERVICED ACCOMMODATION												CALENDAR YEAR		QUARTER				
An increase of 3% or more		ECONOMIC IMPACT £M - IN HISTORIC PRICES / PERCENTAGE CHANGES												TOTAL		% Change				
Less than 3% change		Q1		Q2		Q3		Q4						Q1	Q2	Q3	Q4			
A Fall of 3% or more		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC							
% Change 2009 to 2015	198.6%	134.0%	109.9%	14.9%	33.9%	53.6%	41.8%	53.3%	43.6%	42.5%	34.5%	30.0%	48.9%	136.5%	33.9%	46.8%	36.6%			
% Change 2014 to 2015	22.5%	20.4%	13.4%	20.0%	27.3%	10.5%	6.6%	-1.8%	20.6%	-8.7%	20.0%	12.5%	Annual Change	28.3%	20.5%	5.2%	8.9%			
Average Annual Change	33.1%	22.3%	18.3%	2.5%	5.6%	8.9%	7.0%	8.9%	7.3%	7.1%	5.8%	5.0%	8.2%	22.7%	5.6%	7.8%	6.1%			
2009 £M	1,052	1,794	2,293	5,527	5,326	5,313	7,416	9,056	6,797	5,208	4,285	3,189	5,725	5,139	16.17	23.27	12.68			
2010 £M	1,771	2,956	2,898	4,913	4,948	5,351	7,509	10,64	7,806	5,507	4,745	2,456	61.50	7,4%	7,626	15.21	25.96	12.71		
2011 £M	2,095	3,266	3,281	5,700	5,142	5,626	7,893	11,04	7,401	5,577	4,886	2,815	64.72	5.2%	8,643	16.47	26.33	13.28		
2012 £M	1,789	3,075	3,471	5,390	5,101	6,196	7,924	11,61	8,498	5,633	5,331	2,736	66.73	3.1%	8,335	16.69	28.03	13.68		
2013 £M	1,881	3,447	4,143	4,755	5,563	6,365	8,697	12,59	7,937	5,326	6,140	3,301	70.15	5.1%	9,471	16.68	29.23	14.77		
2014 £M	2,043	3,428	3,997	5,604	5,941	6,411	9,518	13,02	9,940	6,153	6,311	3,455	75.82	8.1%	9,468	17.96	32.48	15.92		
2015 £M	3,141	4,199	4,813	6,353	7,131	8,158	10,52	13,88	9,761	7,419	5,763	4,147	85.28	12.5%	12.15	21.64	34.16	17.33		



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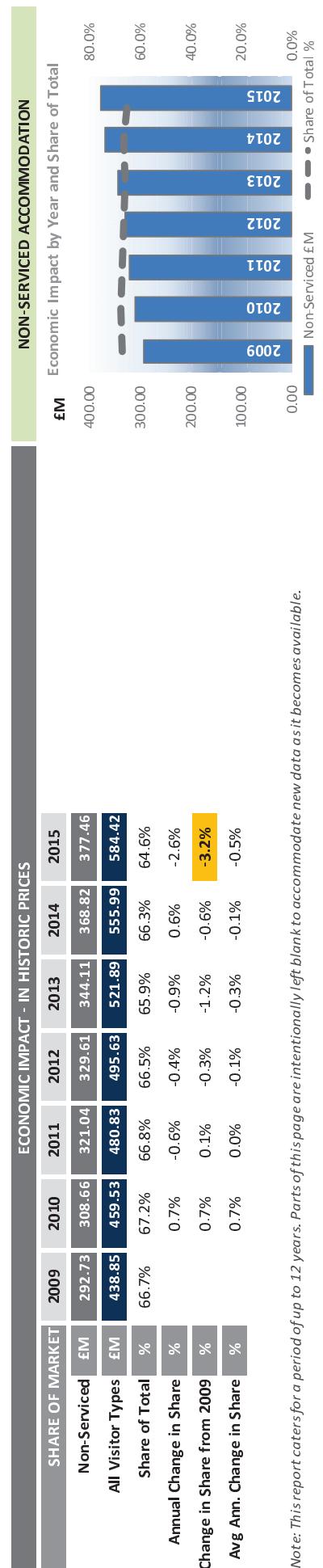
0.0% Share of Total %

2009 2010 2011 2012 2013 2014 2015

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**STEAM FINAL TREND REPORT FOR 2009-2015
EAST LINDSEY**

ECONOMIC IMPACT BY:		MONTH AND QUARTER												2009 to 2015 Historic Prices		NON-SERVED ACCOMMODATION		ECONOMIC IMPACT Historic Prices							
KEY		NON-SERVED ACCOMMODATION												CALENDAR YEAR		QUARTER									
An increase of 3% or more		ECONOMIC IMPACT £M - IN HISTORIC PRICES / PERCENTAGE CHANGES												TOTAL		% Change		Q1		Q2		Q3		Q4	
Less than 3% change		Q1		Q2		Q3		Q4						DEC		Annual Change		Q1		Q2		Q3		Q4	
A Fall of 3% or more		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC			17.1%		29.9%		28.5%		37.6%			
% Change 2009 to 2015	-4.2%	-7.9%	52.0%	36.9%	19.4%	37.4%	24.2%	16.6%	52.7%	36.9%	53.6%	21.6%	28.9%			0.2%		3.7%		2.2%		1.5%			
% Change 2014 to 2015	-1.7%	-4.1%	3.3%	4.1%	3.4%	4.0%	3.4%	4.0%	-1.0%	4.0%	-1.1%	-1.5%	2.3%			2.8%		5.0%		4.8%		6.3%			
Average Annual Change	-0.7%	-1.3%	8.7%	6.1%	3.2%	6.2%	4.0%	2.8%	8.8%	6.2%	8.9%	3.6%	4.8%												
2009 £M	8,603	10,26	12,56	21,35	37,39	32,60	42,89	53,43	34,20	21,13	9,604	8,707	29,273			31,42		91,34		130,53		39,45			
2010 £M	4,436	9,024	11,89	21,72	36,47	41,65	47,18	58,42	41,32	19,91	9,153	7,501	30,866			25,35		99,84		146,91		36,56			
2011 £M	6,331	8,183	13,68	25,61	40,49	41,65	47,35	55,53	40,76	22,59	11,15	7,623	32,104			28,19		107,75		143,64		41,46			
2012 £M	7,171	8,691	15,39	26,55	39,45	41,41	47,59	57,32	40,73	24,14	12,23	8,946	32,961			31,25		107,41		145,64		45,31			
2013 £M	7,877	9,231	17,32	26,76	41,38	41,80	48,98	59,58	42,13	25,82	13,47	9,746	34,411			34,43		109,94		150,70		49,04			
2014 £M	8,386	9,848	18,47	28,28	42,88	43,29	51,52	59,91	52,76	27,81	14,92	10,74	36,882	7,2%		36,71		114,46		164,18		53,47			
2015 £M	8,243	9,448	19,09	29,22	44,63	44,78	53,27	62,29	52,22	28,53	14,75	10,58	37,746	2,3%		36,78		118,64		167,77		54,27			



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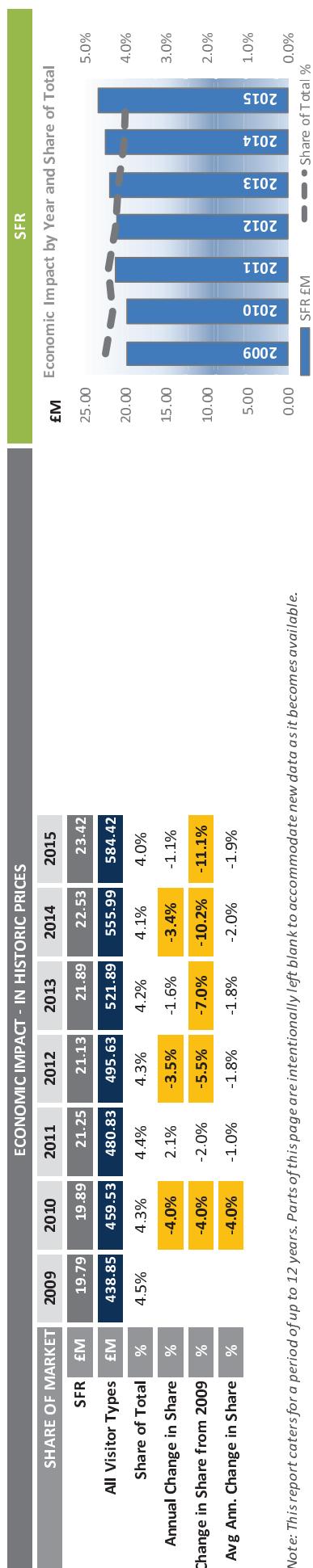
Report Prepared by: DC Date of issue: 09/08/16

Report Prepared by: DC Date of issue: 09/08/16

Report Prepared by: DC Date of issue: 09/08/16

**STEAM FINAL TREND REPORT FOR 2009-2015
EAST LINDSEY**

ECONOMIC IMPACT BY: MONTH AND QUARTER											2009 to 2015 Historic Prices		ECONOMIC IMPACT Historic Prices					
SFR											CALENDAR YEAR		QUARTER					
ECONOMIC IMPACT £M - IN HISTORIC PRICES / PERCENTAGE CHANGES																		
Less than 3% change			Q1			Q2			Q3			Q4						
A Fall of 3% or more	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Total	% Change	Q1	Q2	Q3	Q4
% Change 2009 to 2015	12.7%	12.2%	26.1%	19.5%	15.3%	21.0%	18.0%	19.0%	21.9%	20.7%	26.2%	18.6%	18.3%	15.3%	18.5%	19.2%	20.6%	
% Change 2014 to 2015	6.9%	6.0%	3.8%	2.9%	3.2%	3.2%	2.8%	2.8%	3.4%	3.2%	4.0%	4.0%	6.0%	3.1%	2.8%	4.2%		
Average Annual Change	2.1%	2.0%	4.3%	3.2%	2.6%	3.5%	3.0%	3.2%	3.7%	3.5%	4.4%	3.1%	3.1%	2.6%	3.1%	3.2%	3.4%	
2009 £M	3,085	1,004	1,041	2,308	1,644	1,236	1,938	2,055	1,124	1,078	0,869	2,411	19.79	5,129	5,189	5,117	4,359	
2010 £M	2,631	1,004	1,058	2,374	1,670	1,375	2,041	2,174	1,233	1,090	0,886	2,359	19.89	4,693	5,418	5,448	4,335	
2011 £M	3,023	1,017	1,149	2,587	1,794	1,426	2,128	2,231	1,269	1,176	0,970	2,478	21.25	5,188	5,807	5,628	4,624	
2012 £M	3,030	0,993	1,166	2,564	1,748	1,400	2,092	2,215	1,250	1,172	0,977	2,519	21.13	-0.6%	5,189	5,712	5,556	4,568
2013 £M	3,172	1,044	1,232	2,604	1,804	1,425	2,161	2,294	1,276	1,209	1,029	2,640	21.89	3.6%	5,448	5,833	5,730	4,878
2014 £M	3,252	1,063	1,264	2,679	1,838	1,450	2,225	2,377	1,333	1,259	1,063	2,723	22.53	2.9%	5,578	5,967	5,935	5,045
2015 £M	3,476	1,126	1,312	2,758	1,897	1,496	2,287	2,444	1,371	1,302	1,097	2,858	23.42	4.0%	5,915	6,151	6,102	5,257



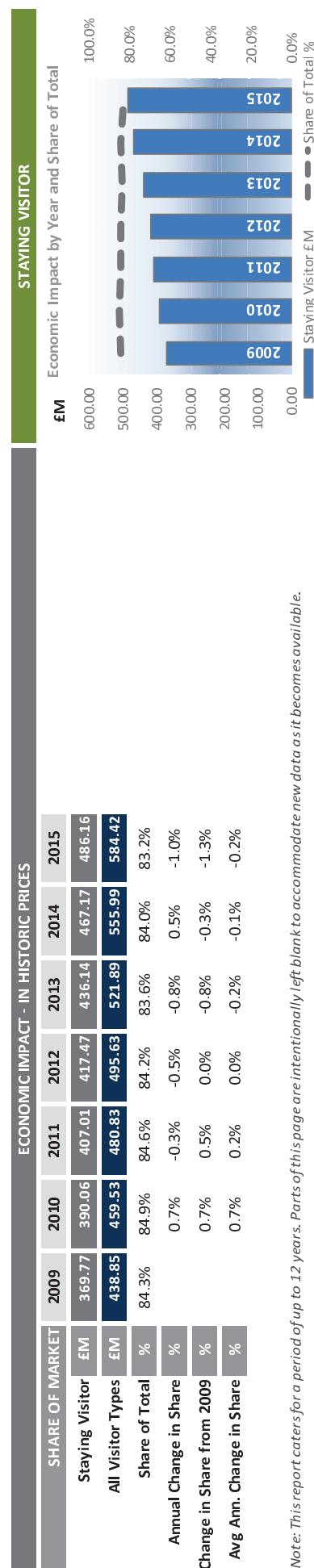
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Report Prepared by: DCI Date of Issue: 09/08/16

STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

ECONOMIC IMPACT BY: MONTH AND QUARTER												2009 to 2015 Historic Prices		ECONOMIC IMPACT Historic Prices	
STAYING VISITOR												CALENDAR YEAR		QUARTER	
ECONOMIC IMPACT £M - IN HISTORIC PRICES / PERCENTAGE CHANGES															
Less than 3% change				Q1				Q2				Q3		Q4	
A Fall of 3% or more	£M	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Total	% Change
% Change 2009 to 2015	16.6%	13.2%	58.7%	31.3%	21.0%	39.0%	26.5%	21.8%	50.4%	37.3%	46.4%	22.9%	31.5%	31.6%	29.9%
% Change 2014 to 2015	8.6%	3.0%	6.2%	4.8%	5.9%	4.4%	4.4%	-1.1%	6.9%	-3.1%	3.9%	4.1%	6.0%	5.8%	2.7%
Average Annual Change	2.8%	2.2%	9.8%	5.2%	3.5%	6.5%	4.4%	3.6%	8.4%	6.2%	7.7%	3.8%	5.2%	5.3%	5.0%
2009 £M	12.74	13.05	15.89	29.18	44.36	39.15	52.25	64.54	42.12	27.42	14.76	14.31	369.77	41.68	112.69
2010 £M	8.838	12.99	15.84	29.01	43.08	48.38	56.73	71.23	50.35	26.51	14.78	12.32	390.06	37.67	120.47
2011 £M	11.45	12.47	18.11	33.89	47.43	48.70	57.37	68.80	49.43	29.44	17.00	12.92	407.01	42.02	130.02
2012 £M	11.99	12.76	20.02	34.51	46.29	49.01	57.61	71.14	50.48	30.92	18.54	14.20	417.47	44.77	129.81
2013 £M	12.93	13.72	22.70	34.12	48.75	49.59	59.84	74.47	51.34	32.36	20.63	15.69	436.14	49.35	132.46
2014 £M	13.68	14.34	23.73	36.57	50.66	51.15	63.26	75.31	64.03	35.22	22.29	16.92	467.17	51.75	138.38
2015 £M	14.86	14.77	25.21	38.33	53.66	54.44	66.07	78.61	63.35	37.55	21.61	17.59	486.16	54.85	146.43



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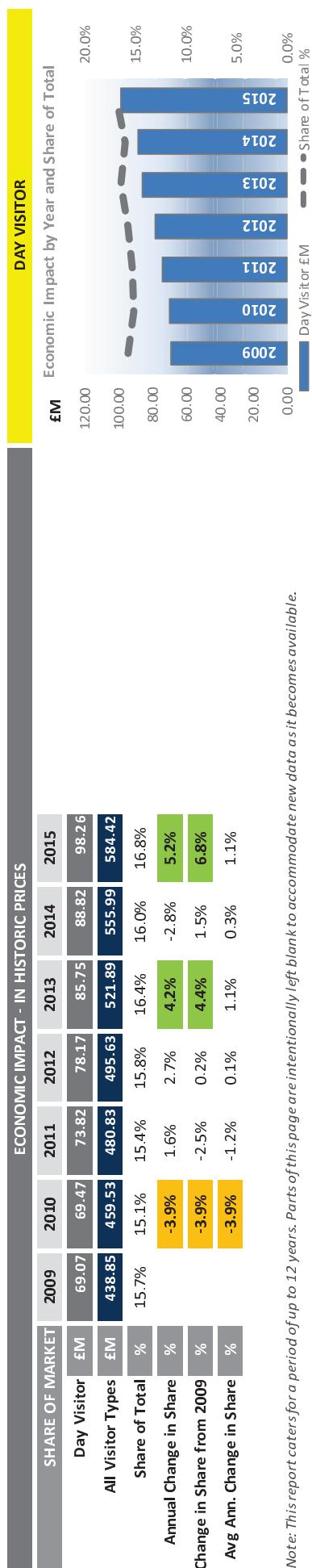
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Report Prepared by: DCC Date of Issue: 09/08/16

0.0% ● Share of Total %

**STEAM FINAL TREND REPORT FOR 2009-2015
EAST LINDSEY**

ECONOMIC IMPACT BY: MONTH AND QUARTER											2009 to 2015 Historic Prices		ECONOMIC IMPACT Historic Prices					
DAY VISITOR											CALENDAR YEAR		QUARTER					
ECONOMIC IMPACT £M - IN HISTORIC PRICES / PERCENTAGE CHANGES																		
Less than 3% change			Q1			Q2			Q3			Q4		% Change				
A Fall of 3% or more	£M	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Q1	Q2	Q3	Q4	
% Change 2009 to 2015	45.5%	65.3%	114.1%	35.5%	45.2%	39.8%	37.1%	41.8%	32.1%	34.9%	34.3%	8.8%	42.3%	73.5%	40.4%	38.1%	28.6%	
% Change 2014 to 2015	20.6%	17.6%	8.3%	2.8%	6.6%	5.6%	4.1%	15.6%	16.3%	18.7%	4.5%	16.3%	10.6%	14.8%	5.1%	12.1%	13.9%	
Average Annual Change	7.6%	10.9%	19.0%	5.9%	7.5%	6.6%	6.2%	7.0%	5.3%	5.8%	5.7%	1.5%	7.0%	12.2%	6.7%	6.3%	4.8%	
2009 £M	3,120	3,942	2,939	6,839	7,632	6,146	7,968	12,30	6,306	5,878	3,199	2,800	69.07	10.00	20.62	26.58	11.88	
2010 £M	4,069	2,986	7,034	8,147	7,229	7,565	11,75	6,129	5,921	3,251	2,350	69.47	0.6%	10.10	22.41	25.44	11.52	
2011 £M	3,587	4,511	3,494	8,103	8,304	6,871	8,257	11,76	6,746	6,258	3,494	2,437	73.82	6.3%	11.59	23.28	26.77	12.19
2012 £M	3,923	4,901	4,174	7,536	8,179	7,754	9,299	13,12	7,155	6,133	3,666	2,324	78.17	5.9%	13.00	23.47	29.58	12.12
2013 £M	3,987	5,361	4,763	7,922	10,18	7,862	10,24	14,97	7,401	6,519	3,931	2,611	85.75	9.7%	14.11	25.96	32.62	13.06
2014 £M	3,764	5,541	5,813	9,014	10,39	8,138	10,49	15,09	7,163	6,677	4,113	2,619	88.82	3.6%	15.12	27.55	32.75	13.41
2015 £M	4,539	6,517	6,293	9,268	11,08	8,594	10,93	17,45	8,330	7,927	4,296	3,046	98.26	10.6%	17.35	28.94	36.70	15.27



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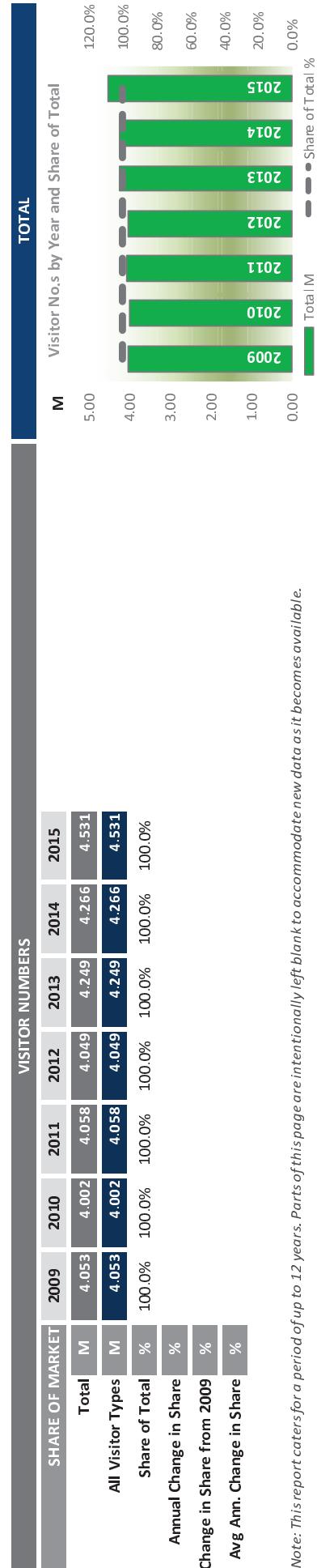
Visitor Numbers by Month, Year and Visitor Type for the Period 2009 to 2015

Visitor Types:

- Total*
- Serviced Accommodation*
- Non-Serviced Accommodation*
- SFR*
- Staying Visitor*
- Day Visitor*

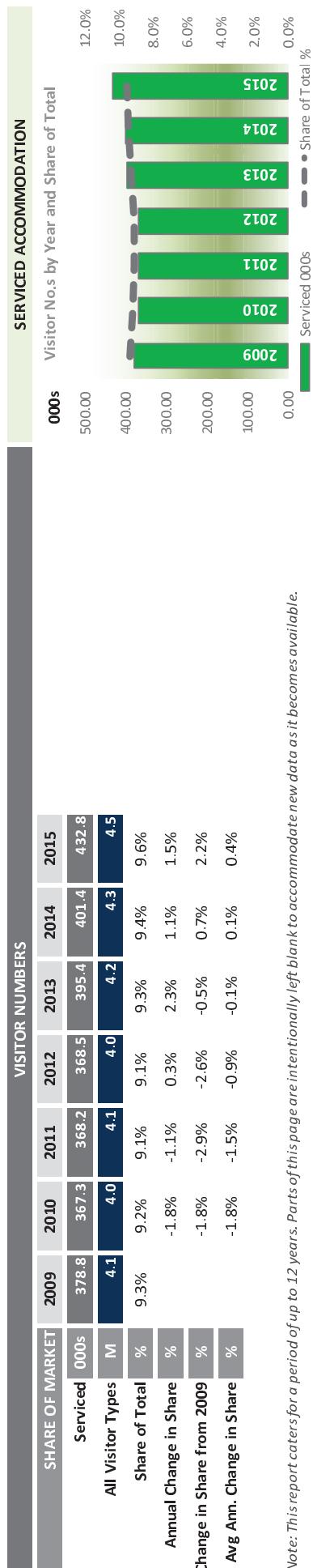
STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

VISITOR NUMBERS BY:	VISITOR NUMBERS IN MILLIONS / PERCENTAGE CHANGES												TOTAL	VISITOR NUMBERS		
	MONTH AND QUARTER															
	TOTAL			QUARTER												
KEY	Less than 3% change	Q1	Q2	Q3	Q4		Q1	Q2	Q3	Q4			% Change			
A Fall of 3% or more	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	-4.7%	11.8%		
% Change 2009 to 2015	5.7%	23.9%	49.0%	-0.1%	6.5%	2.3%	7.3%	16.0%	21.7%	10.3%	19.8%		26.2%	3.1%		
% Change 2014 to 2015	13.2%	13.0%	5.1%	-0.5%	3.2%	-0.5%	-0.1%	12.1%	12.4%	11.9%	1.2%	6.7%	6.2%	9.9%		
Average Annual Change	1.0%	4.0%	8.2%	0.0%	1.1%	0.4%	1.2%	2.7%	3.6%	1.7%	3.3%	-0.8%	2.0%	4.4%		
2009	M	0.178	0.199	0.179	0.396	0.470	0.391	0.470	0.660	0.400	0.341	0.193	0.176	4.053		
2010	M	0.196	0.177	0.378	0.469	0.447	0.454	0.648	0.406	0.330	0.193	0.148	4.002	-1.3%		
2011	M	0.176	0.204	0.199	0.417	0.470	0.417	0.463	0.614	0.415	0.333	0.201	0.150	4.058	1.4%	
2012	M	0.179	0.207	0.217	0.385	0.443	0.426	0.475	0.635	0.416	0.319	0.205	0.144	4.049	-0.2%	
2013	M	0.178	0.223	0.235	0.379	0.504	0.419	0.499	0.681	0.425	0.328	0.222	0.156	4.249	4.9%	
2014	M	0.166	0.219	0.254	0.397	0.485	0.402	0.505	0.683	0.433	0.336	0.229	0.158	4.266	0.4%	
2015	M	0.188	0.247	0.267	0.395	0.500	0.400	0.504	0.766	0.486	0.376	0.231	0.168	4.531	6.2%	



**STEAM FINAL TREND REPORT FOR 2009-2015
EAST LINDSEY**

VISITOR NUMBERS BY:	SERVICED ACCOMMODATION												2009 to 2015 SERVICED VISITOR NUMBERS					
	MONTH AND QUARTER																	
	CALENDAR YEAR																	
KEY	Q1	Q2	Q3	Q4	TOTAL	% Change	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4				
An increase of 3% or more																		
Less than 3% change																		
A Fall of 3% or more																		
JAN	FEB	MAR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC								
72.2%	101.2%	79.5%	-39.6%	-5.5%	11.1%	4.5%	40.3%	-2.6%	28.4%	52.5%	14.3%	85.8%	-19.4%	18.0%	21.5%			
72.2%	101.2%	79.5%	-39.6%	-5.5%	11.1%	4.5%	40.3%	-2.6%	28.4%	52.5%	14.3%	85.8%	-19.4%	18.0%	21.5%			
% Change 2009 to 2015																		
25.1%	19.5%	9.2%	15.0%	11.9%	4.1%	-6.5%	3.7%	12.5%	-4.7%	17.5%	7.8%	26.7%	12.2%	0.2%	6.9%			
% Change 2014 to 2015																		
Average Annual Change	16.9%	13.3%	-6.6%	-1.6%	-0.9%	1.9%	0.8%	6.7%	-0.4%	4.7%	8.8%	2.4%	14.3%	-3.2%	3.0%	3.6%		
2009 000s	7.9	13.2	15.4	41.7	35.8	35.1	44.4	52.1	45.5	36.1	30.2	21.3	378.8	36.6	112.7	142.0	87.6	
2010 000s	11.9	19.4	18.2	29.6	29.0	30.9	41.2	56.4	45.9	35.9	32.8	16.0	367.3	49.5	89.6	143.5	84.8	
2011 000s	12.0	20.3	21.0	32.3	28.3	30.5	42.0	55.1	42.8	32.4	32.0	19.5	368.2	0.2%	53.3	91.1	139.8	83.9
2012 000s	9.0	18.4	23.1	29.5	26.8	32.1	41.2	56.1	49.0	29.4	33.2	20.7	368.5	0.1%	50.5	88.3	146.3	83.4
2013 000s	9.6	24.3	27.2	22.5	30.4	33.8	44.4	57.2	50.6	27.6	40.6	27.1	395.4	7.3%	61.2	86.7	152.2	95.3
2014 000s	9.2	21.3	23.2	23.1	28.2	29.7	47.4	58.2	61.6	31.2	40.7	27.7	401.4	1.5%	53.6	81.0	167.2	99.6
2015 000s	13.6	26.6	27.7	25.2	32.5	33.2	49.3	54.4	63.9	35.1	38.8	32.5	432.8	7.8%	67.9	90.8	167.6	106.4



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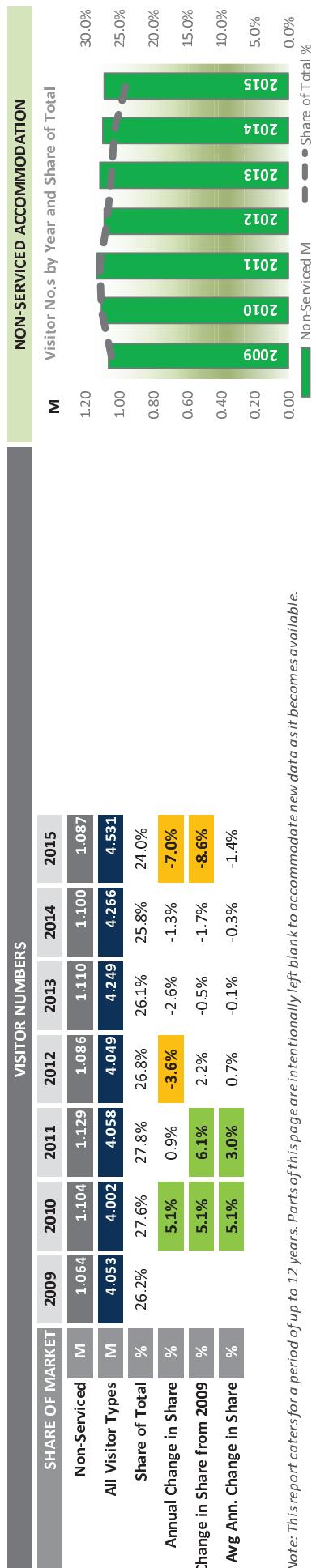
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● Share of Total %

STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

VISITOR NUMBERS BY:	MONTH AND QUARTER												2009 to 2015		NON-SERVICEDED		VISITOR NUMBERS						
	NON-SERVED ACCOMMODATION												CALENDAR YEAR				QUARTER						
	VISITOR NUMBERS IN MILLIONS / PERCENTAGE CHANGES						Q1						Q2		Q3		Q4						
KEY	Less than 3% change	Q1	Q2	Q3	Q4		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	% Change				
An increase of 3% or more	A Fall of 3% or more	-48.7%	-37.4%	-4.5%	-11.0%	-10.8%	-16.2%	-3.9%	-13.1%	-3.9%	-14.0%	-13.3%	-20.7%	-40.5%	-15.8%	-43.4%	-25.5%	-2.2%	-26.2%	-12.7%	18.8%	14.2%	
% Change 2009 to 2015	% Change 2014 to 2015	-25.0%	-13.0%	-7.3%	-9.4%	-3.9%	-13.1%	-8.5%	-1.8%	-1.8%	-0.7%	-0.7%	-3.4%	-6.8%	-2.6%	-7.2%	-4.3%	-0.4%	-1.2%	-12.5%	-8.5%	7.1%	-1.9%
Average Annual Change	Average Annual Change	-8.1%	-6.2%	-0.7%	-0.7%	-1.8%	-1.8%	-1.8%	-2.7%	-2.7%	-0.7%	-0.7%	-3.4%	-6.8%	-2.6%	-7.2%	-4.3%	-0.4%	-1.2%	-2.1%	3.1%	2.4%	
2009 M	0.030	0.037	0.050	0.095	0.150	0.128	0.129	0.128	0.161	0.122	0.058	0.161	0.122	0.058	0.041	0.034	1.064	0.116	0.372	0.413	0.162		
2010 M	0.016	0.029	0.046	0.091	0.149	0.158	0.140	0.179	0.141	0.083	0.041	0.031	1.104	3.8%	0.091	0.399	0.459	0.155					
2011 M	0.021	0.029	0.054	0.104	0.158	0.152	0.138	0.164	0.144	0.059	0.046	0.030	1.129	2.3%	0.104	0.415	0.446	0.165					
2012 M	0.022	0.028	0.054	0.103	0.147	0.142	0.130	0.158	0.135	0.059	0.048	0.030	1.086	-3.8%	0.104	0.392	0.423	0.167					
2013 M	0.022	0.028	0.054	0.101	0.155	0.137	0.132	0.161	0.143	0.055	0.054	0.029	1.110	2.2%	0.104	0.392	0.436	0.177					
2014 M	0.020	0.027	0.051	0.093	0.139	0.123	0.136	0.171	0.151	0.059	0.058	0.032	1.100	-0.9%	0.098	0.355	0.458	0.189					
2015 M	0.015	0.023	0.047	0.084	0.134	0.107	0.124	0.195	0.172	0.102	0.059	0.025	1.087	-1.2%	0.086	0.325	0.490	0.186					



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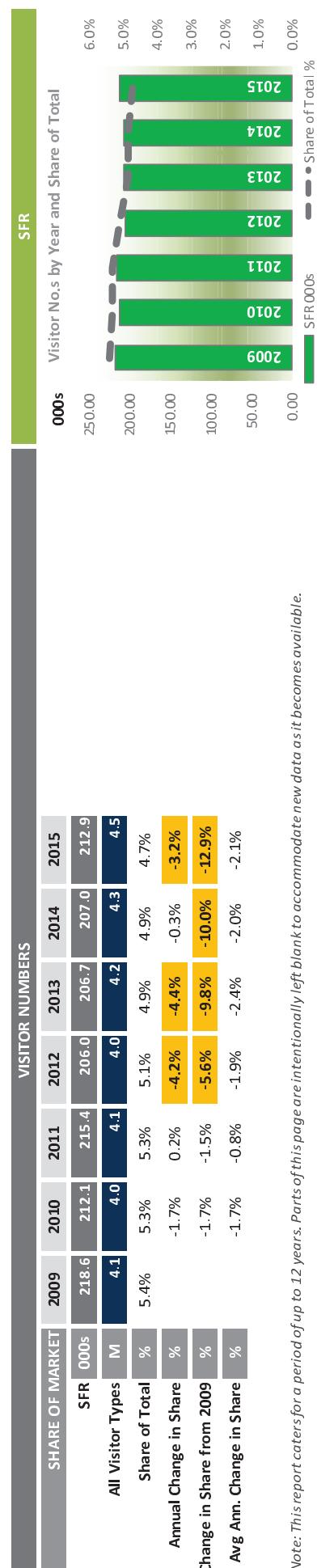
Report Prepared by: DC Date of Issue: 09/08/16

● Share of Total %

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STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

VISITOR NUMBERS BY:	VISITOR NUMBERS IN THOUSANDS / PERCENTAGE CHANGES												SFR	VISITOR NUMBERS	
	MONTH AND QUARTER														
	QUARTER			Q1			Q2			Q3			Q4		
				JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
	An increase of 3% or more														
	A Fall of 3% or more														
	% Change 2009 to 2015	-7.3%	-7.8%	3.7%	-1.8%	-5.2%	-0.5%	-3.0%	-2.2%	0.3%	-0.7%	3.8%	-2.5%	-2.6%	-5.0%
	% Change 2014 to 2015	5.7%	4.8%	2.7%	1.8%	2.0%	2.1%	1.7%	1.7%	2.3%	2.1%	3.8%	2.8%	2.0%	-2.6%
	Average Annual Change	-1.2%	-1.3%	0.6%	-0.3%	-0.9%	-0.1%	-0.5%	-0.4%	0.0%	-0.1%	0.6%	-0.4%	-0.4%	-0.8%
2009	000s	32.4	12.5	12.7	22.4	19.6	15.4	20.3	20.7	13.6	13.2	11.2	24.3	218.6	57.6
2010	000s	26.6	12.1	12.4	22.2	19.2	16.6	20.6	21.1	14.4	12.9	11.0	22.9	212.1	51.1
2011	000s	29.1	11.6	12.9	23.1	19.6	16.3	20.5	20.6	14.1	13.2	11.5	22.9	215.4	53.6
2012	000s	28.1	10.9	12.6	22.0	18.4	15.4	19.4	19.7	13.3	12.7	11.1	22.4	206.0	44.4%
2013	000s	28.4	11.1	12.8	21.6	18.4	15.2	19.4	19.8	13.2	12.7	11.4	22.8	206.7	0.3%
2014	000s	28.4	11.0	12.8	21.6	18.2	15.1	19.4	19.9	13.4	12.8	11.4	22.8	207.0	0.1%
2015	000s	30.0	11.6	13.2	22.0	18.6	15.4	19.7	20.3	13.6	13.1	11.7	23.7	212.9	2.8%



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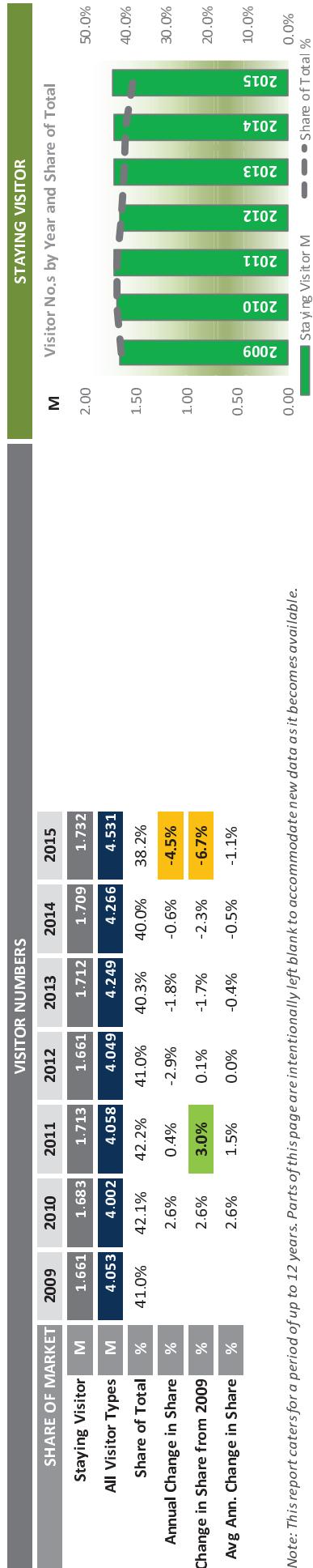
Report Prepared by: DC Date of issue: 09/08/16

● Share of Total %

■ SFR 000s

STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

VISITOR NUMBERS BY:	VISITOR NUMBERS IN MILLIONS / PERCENTAGE CHANGES												STAYING VISITOR 2009 to 2015	VISITOR NUMBERS	
	MONTH AND QUARTER			CALENDAR YEAR			QUARTER								
	STAYING VISITOR														
KEY	Less than 3% change	Q1	Q2	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL	% Change	
A Fall of 3% or more	JAN	FEB	MAR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC				
% Change 2009 to 2015	-15.8%	-2.3%	13.5%	-17.2%	-10.0%	-12.8%	-0.4%	15.1%	37.4%	9.4%	32.5%	2.5%	4.3%	-13.0%	
% Change 2014 to 2015	1.7%	4.1%	-4.6%	-4.6%	-7.3%	-4.6%	8.2%	10.0%	4.6%	-1.0%	-1.0%	1.4%	1.4%	-3.9%	
Average Annual Change	-2.6%	-0.4%	2.3%	-2.9%	-1.7%	-2.1%	-0.1%	2.5%	6.2%	1.6%	5.4%	0.4%	0.7%	-0.2%	
2009 M	0.070	0.063	0.078	0.159	0.205	0.178	0.194	0.234	0.181	0.137	0.082	0.079	1.661	0.542	
2010 M	0.054	0.060	0.077	0.143	0.197	0.206	0.202	0.256	0.201	0.132	0.085	0.070	1.683	0.191	
2011 M	0.063	0.061	0.088	0.159	0.206	0.199	0.200	0.240	0.201	0.134	0.090	0.072	1.713	0.183	
2012 M	0.059	0.058	0.089	0.154	0.193	0.189	0.191	0.234	0.197	0.131	0.093	0.073	1.661	-3.1%	
2013 M	0.060	0.064	0.094	0.145	0.203	0.186	0.196	0.238	0.206	0.135	0.106	0.079	1.712	3.1%	
2014 M	0.058	0.059	0.087	0.138	0.185	0.168	0.202	0.249	0.226	0.143	0.110	0.082	1.709	-0.2%	
2015 M	0.059	0.061	0.088	0.131	0.185	0.156	0.193	0.269	0.249	0.150	0.109	0.081	1.732	1.4%	



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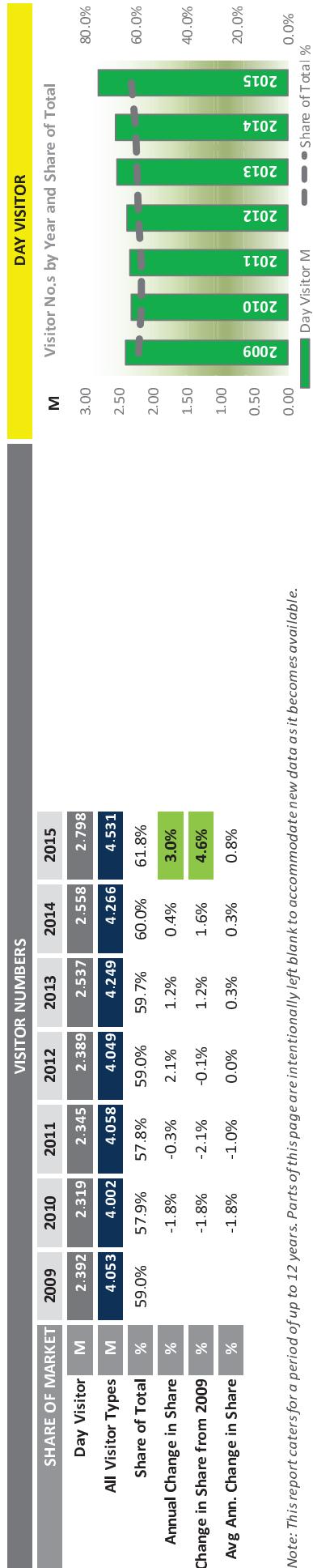
Report Prepared by: DC Date of issue: 09/08/16

● Share of Total %

■ Staying Visitor M

STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

VISITOR NUMBERS BY:	MONTH AND QUARTER												2009 to 2015		DAY VISITOR		VISITOR NUMBERS	
	DAY VISITOR												CALENDAR YEAR		QUARTER			
	VISITOR NUMBERS IN MILLIONS / PERCENTAGE CHANGES																	
KEY	Q1	Q2	Q3	Q4	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL	% Change	Q1	Q2	Q3	Q4	Q1	Q2
An increase of 3% or more																		
A Fall of 3% or more																		
% Change 2009 to 2015	19.6%	35.9%	76.0%	11.4%	19.4%	15.0%	12.8%	16.6%	8.6%	10.4%	-10.5%	17.0%	42.6%	15.4%	13.5%	5.7%		
% Change 2014 to 2015	19.3%	16.3%	7.1%	5.4%	4.4%	3.0%	14.3%	15.0%	17.4%	3.3%	15.0%	9.4%	13.5%	3.9%	10.8%	12.6%		
Average Annual Change	3.3%	6.0%	12.7%	1.9%	3.2%	2.5%	2.1%	2.8%	1.4%	1.8%	1.7%	-1.8%	2.8%	7.1%	2.6%	2.3%	1.0%	
2009 M	0.108	0.137	0.102	0.237	0.264	0.213	0.276	0.426	0.218	0.204	0.111	0.097	2.392	0.346	0.714	0.921	0.411	
2010 M	0.101	0.136	0.100	0.235	0.272	0.241	0.253	0.392	0.205	0.198	0.109	0.078	2.319	0.337	0.748	0.849	0.385	
2011 M	0.114	0.143	0.111	0.257	0.264	0.218	0.262	0.374	0.214	0.199	0.111	0.077	2.345	1.1%	0.368	0.739	0.850	0.387
2012 M	0.120	0.150	0.128	0.230	0.250	0.237	0.284	0.401	0.219	0.187	0.112	0.071	2.389	1.9%	0.397	0.717	0.904	0.370
2013 M	0.118	0.159	0.141	0.234	0.301	0.233	0.303	0.443	0.219	0.193	0.116	0.077	2.537	6.2%	0.418	0.768	0.965	0.386
2014 M	0.108	0.160	0.167	0.260	0.299	0.234	0.302	0.435	0.206	0.192	0.118	0.075	2.558	0.8%	0.435	0.793	0.943	0.386
2015 M	0.129	0.186	0.179	0.264	0.316	0.245	0.311	0.497	0.237	0.226	0.122	0.087	2.798	9.4%	0.494	0.824	1.045	0.435



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Report Prepared by: DC Date of issue: 09/08/16

● Share of Total %

■ Day Visitor M

0.00

Visitor Days by Month, Year and Visitor Type for the Period 2009 to 2015

Visitor Types:

- Total*
- Serviced Accommodation*
- Non-Serviced Accommodation*
- SFR*
- Staying Visitor*
- Day Visitor*

STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

VISITOR DAYS BY:

KEY

An increase of 3% or more

VISITOR DAYS IN MILLIONS / PERCENTAGE CHANGES												
	Q1			Q2			Q3			Q4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Less than 3% change												
A Fall of 3% or more												
% Change 2009 to 2015	-4.2%	-0.3%	35.3%	8.2%	1.5%	12.2%	4.1%	7.6%	12.7%	10.1%	17.2%	-4.0%
% Change 2014 to 2015	8.4%	5.8%	4.9%	2.8%	4.5%	4.2%	3.2%	6.0%	4.7%	7.6%	-1.7%	3.7%
Average Annual Change	-0.7%	0.0%	5.9%	1.4%	0.3%	2.0%	0.7%	1.3%	2.1%	1.7%	2.9%	-0.7%
2009 M	0.414	0.437	0.473	0.905	1.323	1.138	1.341	1.744	1.198	0.828	0.423	0.414
2010 M	0.295	0.412	0.451	0.885	1.271	1.366	1.372	1.798	1.345	0.777	0.407	0.347
2011 M	0.355	0.391	0.495	0.984	1.320	1.298	1.345	1.667	1.288	0.821	0.446	0.343
2012 M	0.361	0.390	0.526	0.929	1.223	1.257	1.301	1.655	1.243	0.801	0.454	0.349
2013 M	0.369	0.406	0.575	0.908	1.289	1.230	1.330	1.720	1.235	0.819	0.483	0.371
2014 M	0.366	0.412	0.610	0.952	1.286	1.226	1.353	1.770	1.290	0.847	0.505	0.383
2015 M	0.396	0.436	0.640	0.979	1.343	1.277	1.396	1.876	1.350	0.912	0.496	0.398

	CALENDAR YEAR				QUARTER				
	TOTAL	Q1	Q2	Q3	TOTAL	Q1	Q2	Q3	Q4
Annual % Change	6.1%	3.9%	4.5%	4.0%	11.2%	6.9%	7.9%	8.4%	8.4%

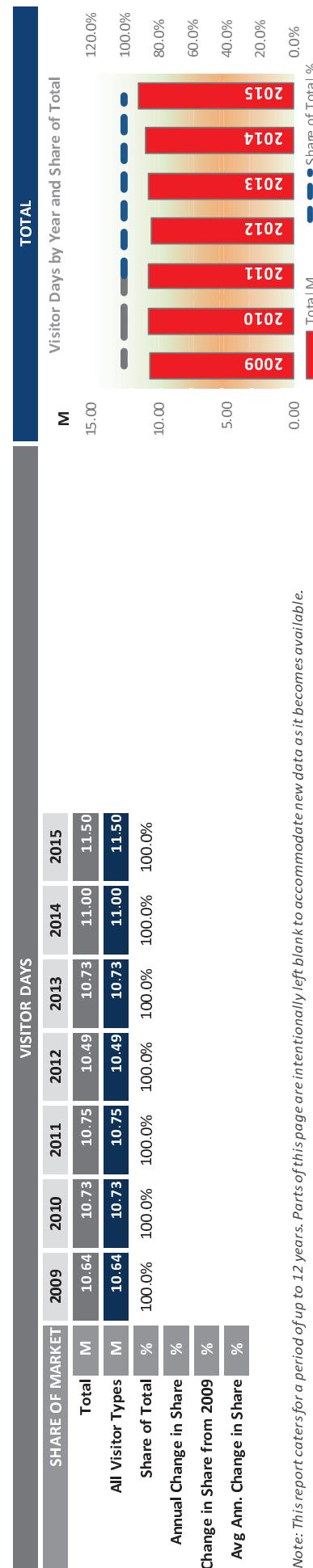
Report Prepared by: DC Date of issue: 09/08/16

Total M

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Share of Total %

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STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

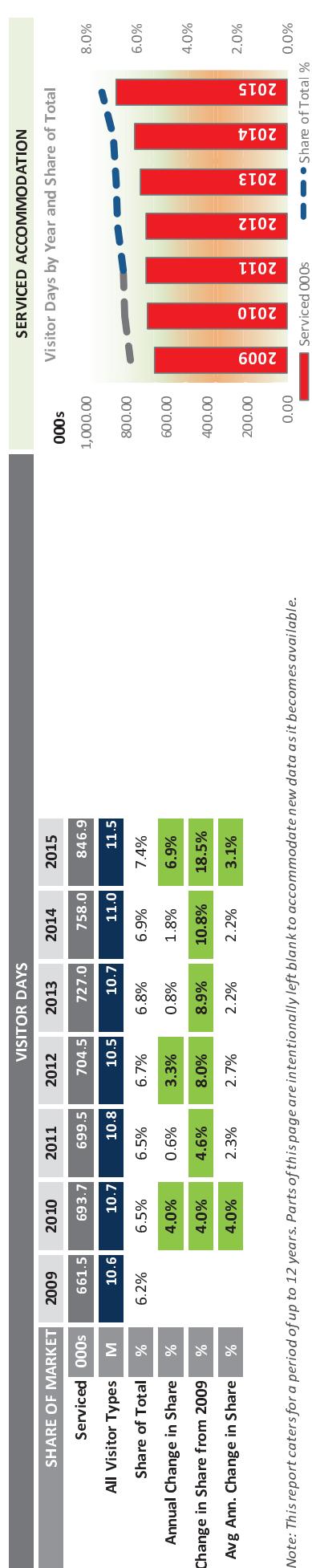
VISITOR DAYS BY:

KEY

An increase of 3% or more

VISITOR DAYS IN THOUSANDS / PERCENTAGE CHANGES

	SERVICED ACCOMMODATION												CALENDAR YEAR				QUARTER							
	MONTH AND QUARTER			2009 to 2015			2009 to 2015			2009 to 2015			TOTAL		% Change		Q1		Q2		Q3		Q4	
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC												
Less than 3% change																								
A Fall of 3% or more																								
% Change 2009 to 2015	157.2%	101.5%	81.0%	-1.4%	15.7%	32.5%	20.8%	30.6%	24.3%	23.0%	16.3%	11.1%	28.0%	103.8%	15.4%	25.6%	17.7%							
% Change 2014 to 2015	51.7%	21.6%	19.6%	13.0%	19.4%	26.4%	9.5%	5.6%	-2.2%	19.9%	-9.3%	19.0%	11.7%	27.3%	19.9%	4.3%	8.1%							
Average Annual Change	26.2%	16.9%	13.5%	-0.2%	2.6%	5.4%	3.5%	5.1%	4.0%	3.8%	2.7%	1.8%	4.7%	17.3%	2.6%	4.3%	3.0%							
2009 000s	12.3	20.9	26.7	64.4	61.9	61.9	84.2	102.9	78.8	60.5	49.7	37.5	661.5	59.8	188.2	265.8	147.6							
2010 000s	20.4	33.9	33.1	55.5	55.8	60.9	83.2	118.3	88.4	62.4	53.7	28.1	693.7	4.9%	87.3	172.3	290.0	144.1						
2011 000s	23.1	35.7	35.8	62.0	56.0	61.5	83.5	116.9	80.4	60.7	53.2	30.8	699.5	0.8%	94.7	179.4	280.7	144.7						
2012 000s	19.2	32.8	37.1	57.2	54.3	66.2	81.7	119.7	90.4	59.8	56.7	29.3	704.5	0.7%	89.2	177.8	291.8	145.8						
2013 000s	19.8	36.0	43.4	49.5	58.2	66.7	88.2	127.8	82.9	55.7	64.2	34.6	727.0	3.2%	99.2	174.5	298.8	154.4						
2014 000s	20.8	34.6	40.4	56.2	60.0	64.9	92.9	127.2	100.1	62.1	63.7	35.0	758.0	4.3%	95.8	181.1	320.3	160.8						
2015 000s	31.6	42.1	48.3	63.6	71.6	82.0	101.7	134.3	97.9	74.4	57.8	41.6	846.9	11.7%	122.0	217.2	334.0	173.8						



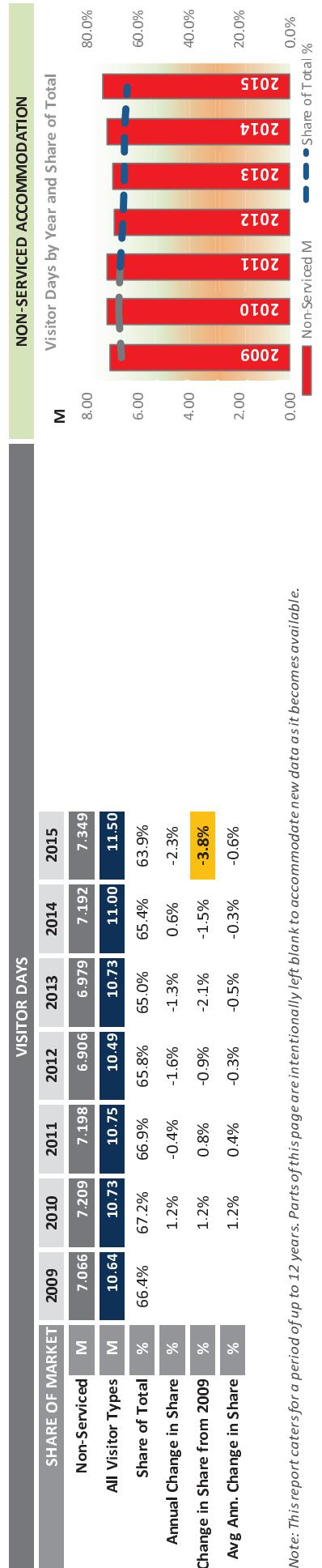
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STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

VISITOR DAYS BY:		MONTH AND QUARTER										2009 to 2015		NON-SERVICESED		VISITOR DAYS	
KEY		NON-SERVICESED ACCOMMODATION										CALENDAR YEAR				QUARTER	
An increase of 3% or more		Q1		Q2		Q3		Q4		TOTAL		% Change					
A Fall of 3% or more		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC				
% Change 2009 to 2015	-24.5%	-27.4%	21.2%	9.1%	-4.1%	10.5%	0.4%	2.6%	13.1%	8.8%	21.9%	-4.1%	4.0%	-7.0%	4.2%	5.0%	9.2%
% Change 2014 to 2015	-3.0%	-5.5%	2.5%	3.2%	2.6%	3.1%	3.3%	3.2%	1.5%	3.6%	-2.4%	-0.7%	-0.7%	-0.9%	2.8%	3.1%	0.4%
Average Annual Change	-4.1%	-4.6%	3.5%	1.5%	-0.7%	1.7%	0.1%	0.4%	2.2%	1.5%	3.6%	-0.7%	-0.7%	-1.2%	0.7%	0.8%	1.5%
2009 M	0.213	0.254	0.317	0.543	0.953	0.831	0.930	1.161	0.871	0.536	0.240	0.216	7.066	0.783	2.327	2.963	0.992
2010 M	0.107	0.216	0.291	0.535	0.901	1.029	0.985	1.233	1.020	0.490	0.222	0.181	7.209	0.614	2.465	3.238	0.892
2011 M	0.145	0.188	0.320	0.602	0.957	0.984	0.948	1.123	0.963	0.533	0.259	0.175	7.198	0.653	2.544	3.034	0.967
2012 M	0.152	0.184	0.334	0.582	0.878	0.922	0.886	1.083	0.905	0.527	0.263	0.190	6.906	0.670	2.382	2.874	0.980
2013 M	0.160	0.188	0.363	0.566	0.890	0.899	0.890	1.098	0.904	0.543	0.279	0.200	6.979	0.711	2.354	2.892	1.022
2014 M	0.166	0.195	0.375	0.578	0.886	0.895	0.909	1.156	0.954	0.565	0.300	0.214	7.192	0.735	2.359	3.019	1.079
2015 M	0.161	0.184	0.384	0.592	0.915	0.918	0.934	1.192	0.986	0.533	0.293	0.208	7.349	0.729	2.425	3.112	1.083



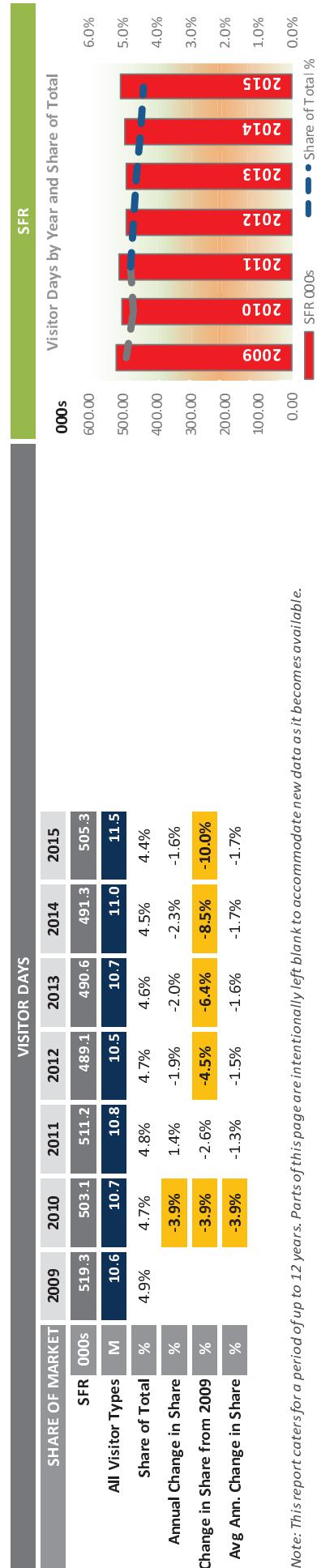
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STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

VISITOR DAYS BY:											2009 to 2015		SFR		VISITOR DAYS	
MONTH AND QUARTER											CALENDAR YEAR		QUARTER			
VISITOR DAYS IN THOUSANDS / PERCENTAGE CHANGES											TOTAL		% Change			
Less than 3% change	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1		
A Fall of 3% or more	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	-2.5%	-2.7%		
% Change 2009 to 2015	-7.3%	-7.8%	3.7%	-1.8%	-5.2%	-0.5%	-3.0%	-2.2%	0.3%	-0.7%	3.8%	2.1%	3.8%	-5.2%		
% Change 2014 to 2015	5.7%	4.8%	2.7%	1.8%	2.0%	2.1%	1.7%	1.7%	2.3%	2.1%	2.9%	2.9%	4.9%	1.9%		
Average Annual Change	-1.2%	-1.3%	0.6%	-0.3%	-0.9%	-0.1%	-0.5%	-0.4%	0.0%	-0.1%	0.6%	-0.4%	-0.4%	-0.9%		
2009 000s	80.9	26.3	27.3	60.6	43.1	32.4	50.9	53.9	29.5	28.3	22.8	63.3	519.3	134.6		
2010 000s	66.5	25.4	26.8	60.0	42.2	34.8	51.6	55.0	31.2	27.6	22.4	59.6	503.1	118.7		
2011 000s	72.7	24.5	27.6	62.2	43.2	34.3	51.2	53.7	30.5	28.3	23.3	59.6	511.2	124.8		
2012 000s	70.2	23.0	27.0	59.4	40.5	32.4	48.4	51.3	28.9	27.1	22.6	58.3	489.1	120.1		
2013 000s	71.1	23.4	27.6	58.4	40.4	31.9	48.4	51.4	28.6	27.1	23.1	59.2	490.6	122.1		
2014 000s	70.9	23.2	27.6	58.4	40.1	31.6	48.5	51.9	29.1	27.5	23.2	59.4	491.3	121.7		
2015 000s	75.0	24.3	28.3	59.5	40.9	32.3	49.3	52.7	29.6	28.1	23.7	61.7	505.3	127.6		



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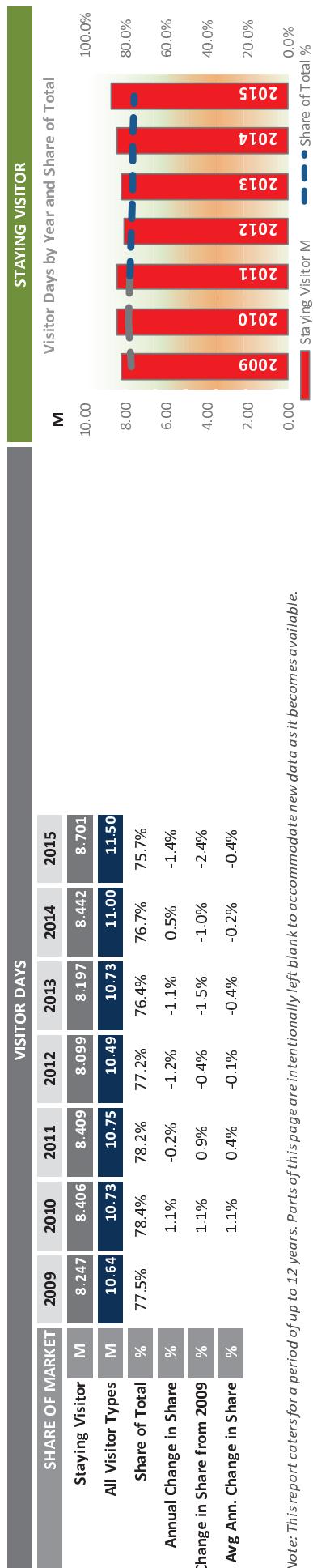
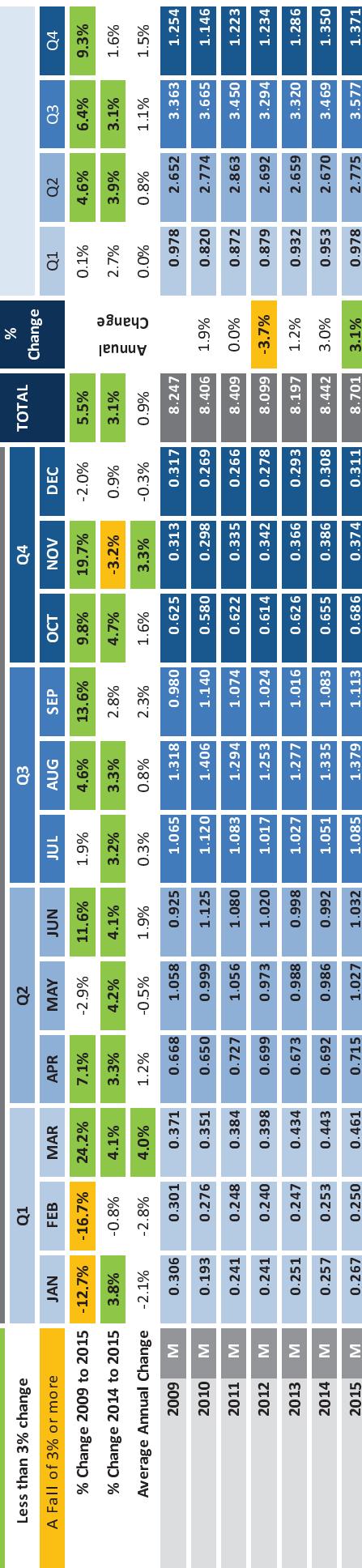
STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

VISITOR DAYS BY:

KEY

An increase of 3% or more

STAYING VISITOR DAYS											
2009 to 2015											
MONTH AND QUARTER											
STAYING VISITOR											QUARTER
CALENDAR YEAR											
VISITOR DAYS IN MILLIONS / PERCENTAGE CHANGES											
Q1 Q2 Q3 Q4											
JAN FEB MAR APR MAY JUN JUL AUG SEP OCT NOV DEC											
Less than 3% change											
A Fall of 3% or more											
% Change 2009 to 2015 -12.7% -16.7%											
% Change 2014 to 2015 3.8%											
Average Annual Change -2.1%											
2009 M 0.306 0.301 0.371 0.668 1.058 0.925 1.065 1.318 0.980 0.625 0.313 0.317											
2010 M 0.193 0.276 0.351 0.650 0.999 1.125 1.120 1.406 1.140 0.580 0.298 0.269											
2011 M 0.241 0.248 0.384 0.727 1.056 1.080 1.083 1.294 1.074 0.622 0.335 0.266											
2012 M 0.241 0.240 0.398 0.699 0.973 1.020 1.017 1.253 1.024 0.654 0.342 0.278											
2013 M 0.251 0.247 0.434 0.673 0.988 0.998 1.027 1.277 1.016 0.626 0.366 0.293											
2014 M 0.257 0.253 0.443 0.692 0.986 0.992 1.051 1.335 1.083 0.655 0.386 0.308											
2015 M 0.267 0.250 0.461 0.715 1.027 1.032 1.085 1.379 1.113 0.686 0.374 0.311											
2009 to 2015 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00											
2010 to 2015 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00											
2011 to 2015 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00											
2012 to 2015 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00											
2013 to 2015 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00											
2014 to 2015 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00											
2015 to 2015 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00											



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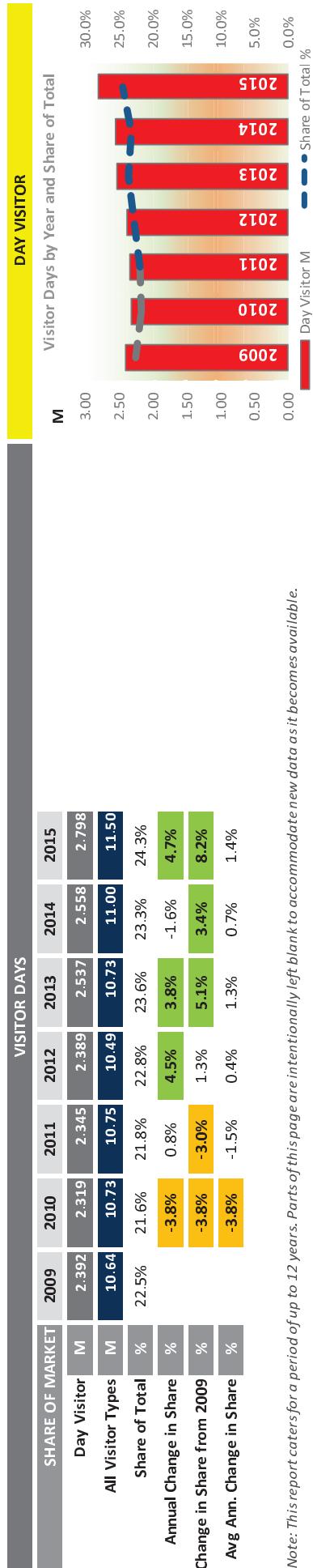
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Report Prepared by: DC Date of issue: 09/08/16

Report Prepared by: DC Date of issue: 09/08/16

STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

VISITOR DAYS BY:											2009 to 2015		DAY VISITOR		VISITOR DAYS			
MONTH AND QUARTER											CALENDAR YEAR		QUARTER					
DAY VISITOR																		
KEY																		
Less than 3% change	Q1	Q2	Q3	Q4	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL	% Change	Q1	Q2	Q3	Q4		
A Fall of 3% or more	JAN	FEB	MAR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	0.911	-10.5%	17.0%	42.6%	15.4%	13.5%	5.7%	
% Change 2009 to 2015	19.6%	35.9%	76.0%	11.4%	19.4%	15.0%	12.8%	8.6%	10.9%	10.4%	1.097	14.3%	9.4%	13.5%	3.9%	10.8%	12.6%	
% Change 2014 to 2015	19.3%	16.3%	7.1%	5.4%	4.4%	3.0%	14.3%	15.0%	17.4%	3.3%	1.097	2.1%	2.8%	1.4%	1.8%	-1.8%	2.8%	
Average Annual Change	3.3%	6.0%	12.7%	1.9%	3.2%	2.5%	2.1%	2.8%	1.4%	1.7%	1.097	2.8%	1.8%	1.7%	1.7%	2.6%	2.3%	1.0%
2009 M	0.108	0.137	0.102	0.237	0.264	0.213	0.276	0.426	0.218	0.204	0.111	0.097	2.392	0.346	0.714	0.921	0.411	
2010 M	0.101	0.136	0.100	0.235	0.272	0.241	0.253	0.392	0.205	0.198	0.109	0.078	2.319	0.337	0.748	0.849	0.385	
2011 M	0.114	0.143	0.111	0.257	0.264	0.218	0.262	0.374	0.214	0.199	0.111	0.077	2.345	1.1%	0.368	0.739	0.850	0.387
2012 M	0.120	0.150	0.128	0.230	0.250	0.237	0.284	0.401	0.219	0.187	0.112	0.071	2.389	1.9%	0.397	0.717	0.904	0.370
2013 M	0.118	0.159	0.141	0.234	0.301	0.233	0.303	0.443	0.219	0.193	0.116	0.077	2.537	6.2%	0.418	0.768	0.965	0.386
2014 M	0.108	0.160	0.167	0.260	0.299	0.234	0.302	0.435	0.206	0.192	0.118	0.075	2.558	0.8%	0.435	0.793	0.943	0.386
2015 M	0.129	0.186	0.179	0.264	0.316	0.245	0.311	0.497	0.237	0.226	0.122	0.087	2.798	9.4%	0.494	0.824	1.045	0.435



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— Day Visitor M

— Share of Total %

Direct and Total Employment by Month, Year and Visitor Type for the Period 2009 to 2015

Visitor Types:

- Total*
- Serviced Accommodation*
- Non-Serviced Accommodation*
- SFR*
- Staying Visitor*
- Day Visitor*

STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

EMPLOYMENT BY:

KEY

An increase of 3% or more

Less than 3% change

A Fall of 3% or more

2009 to 2015

MONTH AND QUARTER

TOTAL

CALENDAR YEAR

QUARTER

TOTAL EMPLOYMENT IN FULL TIME EQUIVALENTS (FTEs) / PERCENTAGE CHANGES

Q1 FEB MAR APR MAY JUN JUL AUG SEP OCT NOV DEC

Q2 Q3 Q4

10.2% 8.3% 9.5% 8.4%

10.9% 12.6% 10.5% 12.6%

1.0% 2.2% 2.2%

9.1% 9.1% Annual Change

1.2% 4.5% -2.8% 1.0% 0.2%

1.3% 2.5% 1.8% 2.1% 0.2%

1.5% 1.5% 1.5% 1.5%

4,764 4,649 7,651 7,651 7,651

4,744 9,091 11,202 5,566

4,744 9,091 11,202 5,566

4,744 9,091 11,202 5,566

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EMPLOYMENT

TOTAL

Employment (FTEs) and Share of Total (%)

FTEs

10,000

12,000

10,000

8,000

6,000

4,000

2,000

0

Total FTEs

Share of Total

Share of Total (%)

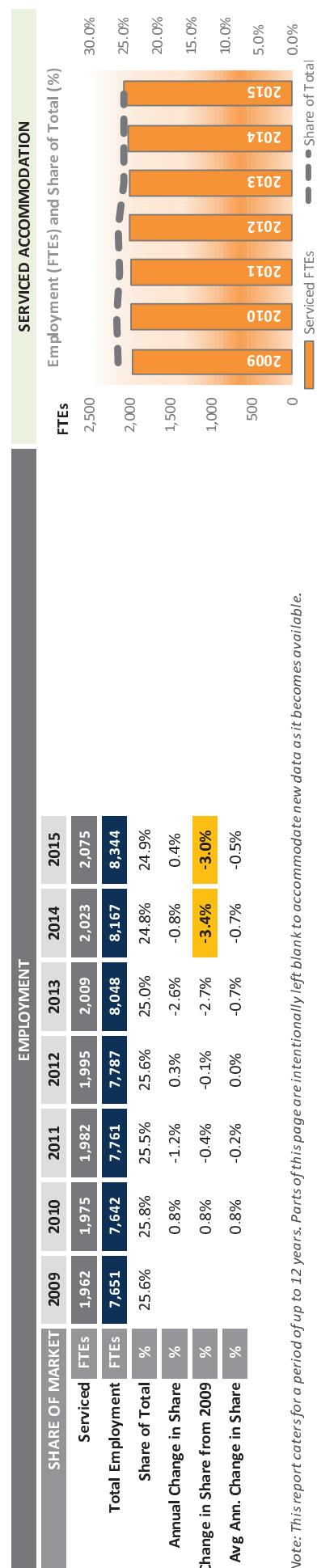
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Report Prepared by: DC Date of issue: 09/08/16

STEAM FINAL TREND REPORT FOR 2009-2015
EAST LINDSEY

EMPLOYMENT BY:		SERVICED ACCOMMODATION										2009 to 2015		DIRECT EMPLOYMENT				
MONTH AND QUARTER		CALENDAR YEAR										QUARTER						
KEY		DIRECT EMPLOYMENT IN FULL TIME EQUIVALENTS (FTEs) / PERCENTAGE CHANGES																
Less than 3% change		Q1					Q2					Q3						
A Fall of 3% or more	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL	% Change	Q1	Q2	Q3	Q4
% Change 2009 to 2015	8.4%	9.0%	9.0%	-1.0%	3.4%	7.5%	6.2%	10.9%	6.8%	5.0%	2.8%	1.0%	5.8%	8.8%	3.3%	8.0%	3.0%	3.0%
% Change 2014 to 2015	4.8%	3.1%	3.2%	2.8%	4.3%	6.3%	2.6%	1.6%	-1.2%	4.6%	-2.7%	2.7%	2.6%	3.7%	4.5%	1.0%	1.5%	1.5%
Average Annual Change	1.4%	1.5%	1.5%	-0.2%	0.6%	1.2%	1.0%	1.8%	1.1%	0.8%	0.5%	0.2%	1.0%	1.5%	0.5%	1.3%	0.5%	0.5%
2009 FTEs	1,626	1,693	1,747	2,043	2,021	2,023	2,196	2,343	2,151	2,003	1,903	1,800	1,962	1,689	2,029	2,230	1,902	
2010 FTEs	1,692	1,795	1,790	1,958	1,965	2,006	2,180	2,454	2,211	2,008	1,924	1,720	1,975	1,759	1,976	2,282	1,884	
2011 FTEs	1,703	1,800	1,809	2,009	1,967	2,017	2,192	2,456	2,159	2,002	1,926	1,745	1,982	1,771	1,998	2,269	1,891	
2012 FTEs	1,680	1,786	1,830	1,985	1,966	2,063	2,188	2,496	2,250	2,002	1,960	1,736	1,995	1,765	2,005	2,311	1,899	
2013 FTEs	1,676	1,806	1,876	1,920	1,996	2,068	2,245	2,574	2,193	1,967	2,020	1,771	2,009	1,786	1,995	2,337	1,919	
2014 FTEs	1,681	1,790	1,845	1,968	2,003	2,045	2,273	2,557	2,324	2,012	2,009	1,770	2,023	1,772	2,005	2,385	1,930	
2015 FTEs	1,763	1,845	1,904	2,022	2,089	2,174	2,333	2,599	2,297	2,104	1,955	1,818	2,075	1,837	2,095	2,409	1,959	



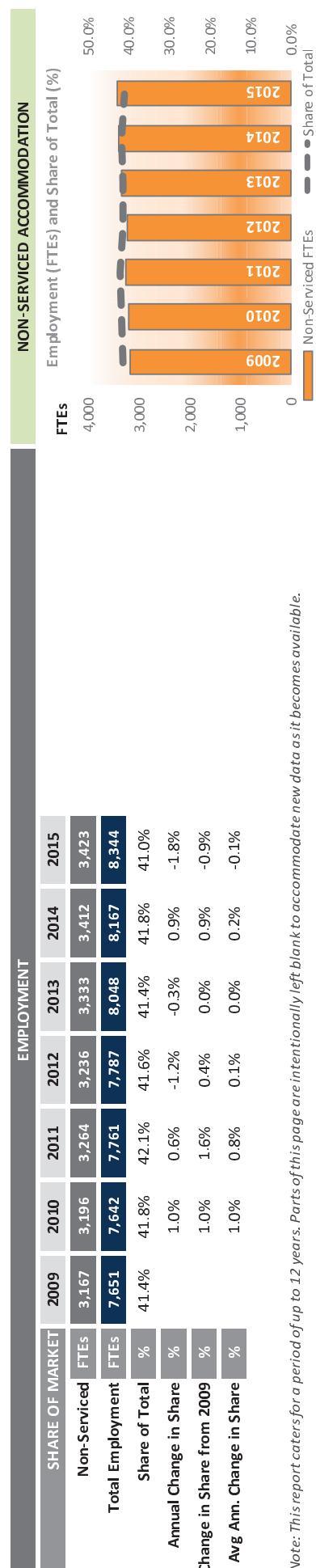
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● Share of Total
— Serviced FTEs

STEAM FINAL TREND REPORT FOR 2009-2015
EAST LINDSEY

EMPLOYMENT BY:		MONTH AND QUARTER										2009 to 2015		NON-SERVICEDED		DIRECT EMPLOYMENT		
KEY		NON-SERVICEDED ACCOMMODATION										CALENDAR YEAR		QUARTER				
An increase of 3% or more		Less than 3% change		Q1		Q2		Q3		Q4		TOTAL		% Change				
A Fall of 3% or more	% Change 2009 to 2015	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Annual Change	Q1	Q2	Q3	Q4
-9.4%	-13.0%	20.9%	11.2%	0.8%	14.0%	4.0%	6.3%	16.3%	11.8%	20.4%	3.7%	8.1%	1.8%	8.1%	8.6%	12.1%		
-4.7%	-6.7%	0.5%	0.8%	1.1%	1.1%	1.2%	1.1%	1.1%	1.1%	1.1%	1.1%	1.1%	-4.5%	0.3%	-2.8%	1.2%	1.5%	-1.5%
Average Annual Change	-1.6%	-2.2%	3.5%	1.9%	0.1%	2.3%	0.7%	1.1%	2.7%	2.0%	3.4%	0.6%	0.6%	1.3%	0.3%	1.3%	1.4%	2.0%
2009 FTEs	1,369	1,534	1,982	3,024	4,866	4,317	4,751	5,755	4,476	2,946	1,565	1,421	3,167	1,628	4,069	4,994	1,978	
2010 FTEs	944	1,379	1,866	2,948	4,607	5,134	4,901	5,990	5,085	2,738	1,485	1,274	3,196	0.9%	1,396	4,230	5,325	1,832
2011 FTEs	1,120	1,296	2,031	3,296	4,960	5,078	4,854	5,645	4,956	2,978	1,677	1,276	3,264	2.1%	1,482	4,445	5,151	1,977
2012 FTEs	1,203	1,339	2,148	3,286	4,711	4,903	4,687	5,586	4,807	3,021	1,748	1,396	3,236	-0.8%	1,554	4,300	5,027	2,055
2013 FTEs	1,262	1,381	2,313	3,277	4,861	4,904	4,818	5,792	4,912	3,158	1,854	1,464	3,333	3.0%	1,652	4,347	5,174	2,158
2014 FTEs	1,302	1,431	2,384	3,339	4,830	4,870	4,885	6,024	5,120	3,250	1,961	1,544	3,412	2.4%	1,705	4,346	5,343	2,252
2015 FTEs	1,241	1,335	2,395	3,364	4,907	4,922	4,942	6,118	5,205	3,293	1,885	1,474	3,423	0.3%	1,657	4,398	5,422	2,217



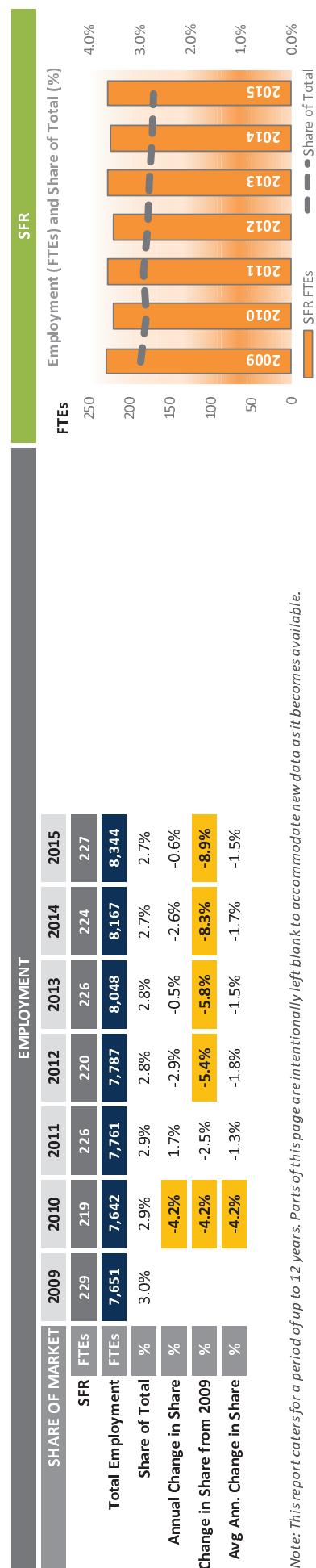
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STEAM FINAL TREND REPORT FOR 2009-2015
EAST LINDSEY

DIRECT EMPLOYMENT											
EMPLOYMENT BY:		CALENDAR YEAR									
KEY		MONTH AND QUARTER									
An increase of 3% or more		SFR									
Less than 3% change		Q1	Q1	Q2	Q2	JUN	JUL	AUG	SEP	OCT	NOV
A Fall of 3% or more		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	NOV
% Change 2009 to 2015		-5.3%	-5.8%	5.9%	0.3%	-3.1%	1.6%	-0.9%	-0.1%	2.4%	6.0%
% Change 2014 to 2015		4.4%	3.5%	1.4%	0.5%	0.7%	0.8%	0.4%	0.4%	0.8%	2.5%
Average Annual Change		-0.9%	-1.0%	1.0%	0.1%	-0.5%	0.3%	-0.2%	0.0%	0.4%	0.2%
2009 FTEs		427	139	144	320	228	171	269	285	156	149
2010 FTEs		347	133	140	313	220	181	269	287	163	144
2011 FTEs		386	130	147	330	229	182	272	285	162	150
2012 FTEs		379	124	146	321	219	175	262	277	156	147
2013 FTEs		394	130	153	323	224	177	268	285	158	150
2014 FTEs		388	127	151	319	219	173	265	283	159	150
2015 FTEs		405	131	153	321	221	174	266	285	160	152



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— SFR FTEs
— SFR Share of Total

STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

EMPLOYMENT BY:

KEY

An increase of 3% or more

Less than 3% change

A Fall of 3% or more

2009 to 2015

MONTH AND QUARTER

STAYING VISITOR

DIRECT EMPLOYMENT

CALENDAR YEAR

QUARTER

DIRECT EMPLOYMENT IN FULL TIME EQUIVALENTS (FTEs) / PERCENTAGE CHANGES												
	Q1			Q2			Q3			Q4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
% Change 2014 to 2015	-0.4%	-1.6%	14.9%	5.9%	1.4%	11.7%	4.5%	7.4%	12.9%	8.8%	10.6%	1.9%
Average Annual Change	-0.1%	-0.3%	2.5%	1.0%	0.2%	1.9%	0.8%	1.2%	2.2%	1.5%	1.8%	0.3%
2009 FTEs	3,423	3,367	3,873	3,873	5,388	7,115	6,511	7,215	8,383	6,783	5,099	3,588
2010 FTEs	2,983	3,307	3,796	5,219	6,792	7,322	7,351	8,730	7,458	4,890	3,526	3,305
2011 FTEs	3,209	3,225	3,987	5,636	7,156	7,277	7,317	8,386	7,277	5,130	3,726	3,337
2012 FTEs	3,262	3,250	4,124	5,591	6,896	7,141	7,137	8,359	7,213	5,169	3,829	3,447
2013 FTEs	3,332	3,316	4,342	5,520	7,081	7,149	7,331	8,651	7,263	5,275	4,001	3,562
2014 FTEs	3,371	3,347	4,379	5,626	7,052	7,088	7,424	8,865	7,603	5,413	4,096	3,638
2015 FTEs	3,409	3,312	4,452	5,708	7,217	7,270	7,541	9,002	7,661	5,549	3,967	3,625

Share of Total %

Annual Change in Share %

Change in Share from 2009 %

Avg Ann. Change in Share %

2009 to 2015

STAYING VISITOR

DIRECT EMPLOYMENT

CALENDAR YEAR

QUARTER



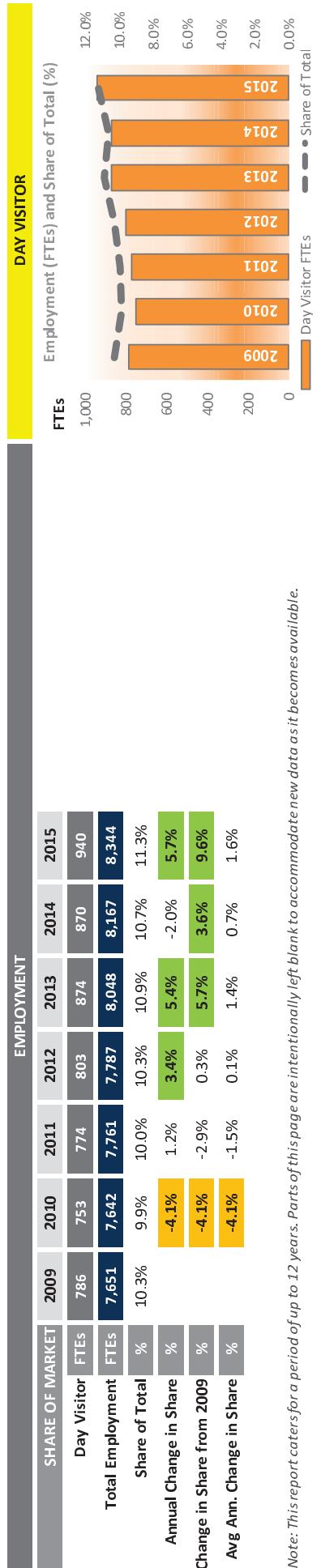
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STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

EMPLOYMENT BY:	MONTH AND QUARTER												2009 to 2015		DIRECT EMPLOYMENT			
	CALENDAR YEAR												DAY VISITOR					
KEY	DIRECT EMPLOYMENT IN FULL TIME EQUIVALENTS (FTEs) / PERCENTAGE CHANGES												QUARTER					
An increase of 3% or more	Q1						Q2						Q3		Q4			
Less than 3% change	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL	% Change	Q1	Q2	Q3	Q4
A Fall of 3% or more	22.2%	38.9%	79.8%	13.8%	21.9%	17.4%	15.2%	19.1%	10.9%	13.3%	12.8%	-8.6%	19.5%	45.7%	17.9%	16.0%	8.0%	
% Change 2009 to 2015	22.2%	38.9%	79.8%	13.8%	21.9%	17.4%	1.7%	12.9%	13.5%	15.9%	2.0%	13.5%	8.0%	12.1%	2.6%	9.4%	11.2%	
% Change 2014 to 2015	17.8%	14.8%	5.7%	0.4%	4.1%	3.1%	2.3%	2.9%	2.5%	3.2%	1.8%	2.2%	2.1%	-1.4%	3.2%	7.6%	3.0%	2.7%
Average Annual Change	3.7%	6.5%	13.3%	2.3%	3.7%	2.9%	2.5%	3.2%	1.8%	2.2%	2.1%	-1.4%						1.3%
2009 FTEs	426	539	402	934	1,043	840	1,089	1,581	862	803	437	383	786		455	939	1,210	541
2010 FTEs	396	530	389	915	1,060	941	984	1,529	798	771	423	306	753	-4.2%	438	972	1,104	500
2011 FTEs	452	568	440	1,020	1,045	865	1,039	1,481	849	788	440	307	774	2.8%	486	977	1,123	511
2012 FTEs	484	604	515	929	1,008	956	1,146	1,618	882	756	452	286	803	3.7%	534	964	1,216	498
2013 FTEs	488	656	583	969	1,246	962	1,253	1,832	906	798	481	319	874	8.9%	576	1,059	1,330	533
2014 FTEs	442	651	683	1,059	1,221	956	1,233	1,774	842	785	483	308	870	-0.5%	592	1,079	1,283	525
2015 FTEs	521	748	722	1,064	1,272	986	1,254	2,002	956	910	493	350	940	8.0%	664	1,107	1,404	584



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STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

ACCOMMODATION SUPPLY DISTRIBUTION BY TYPE					
2015					

SERVED ACCOMMODATION

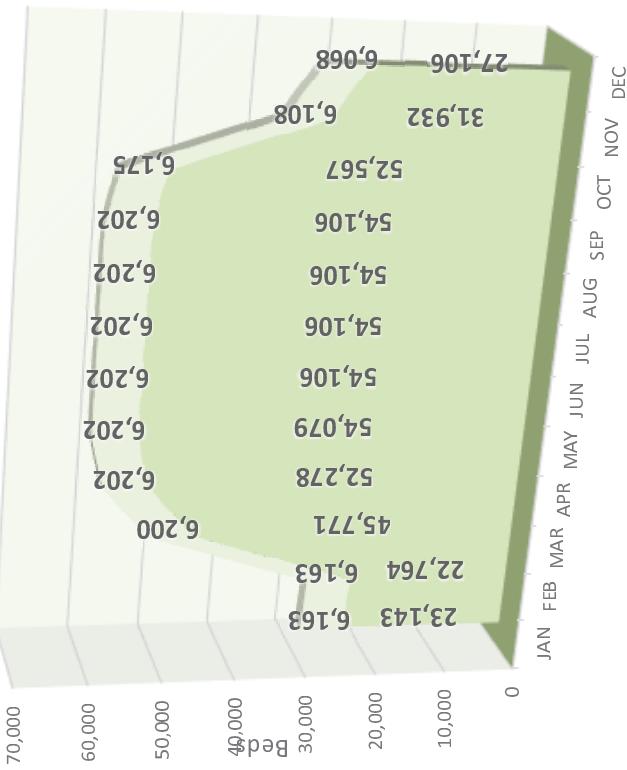
	2015	Est.	Beds	Change on 2014	Change on 2009
Serviced Accommodation Total	358	6,202	0	0	+13
+50 Room	3	334	0	0	+2
11-50 Room	76	2,830	0	-3	-74
<10 Room	279	3,038	0	+3	+85

SEASONAL AVAILABILITY OF BED SUPPLY

2015

Serviced Accommodation

Non-Serviced Accommodation



2015

SEASONAL AVAILABILITY OF BED SUPPLY

2015

All Paid Accommodation

Serviced Accommodation Share of Total

Non-Serviced Accommodation Share of Total

2015

2015

All Paid Accommodation

Serviced Accommodation

Non-Serviced Accommodation

Report Sections With Historic Financial Data Indexed to 2015 Prices

Sections:	<i>Comparative Headlines</i>	<i>Visitor Types:</i>	<i>Total / Serviced Accommodation</i>	<i>Non-Serviced Accommodation</i>
	<i>Key Measures</i>			
	<i>Economic Impact</i>			
	<i>Sectoral Analysis</i>			
		<i>SFR</i>		
		<i>Staying Visitor</i>		
		<i>Day Visitor</i>		

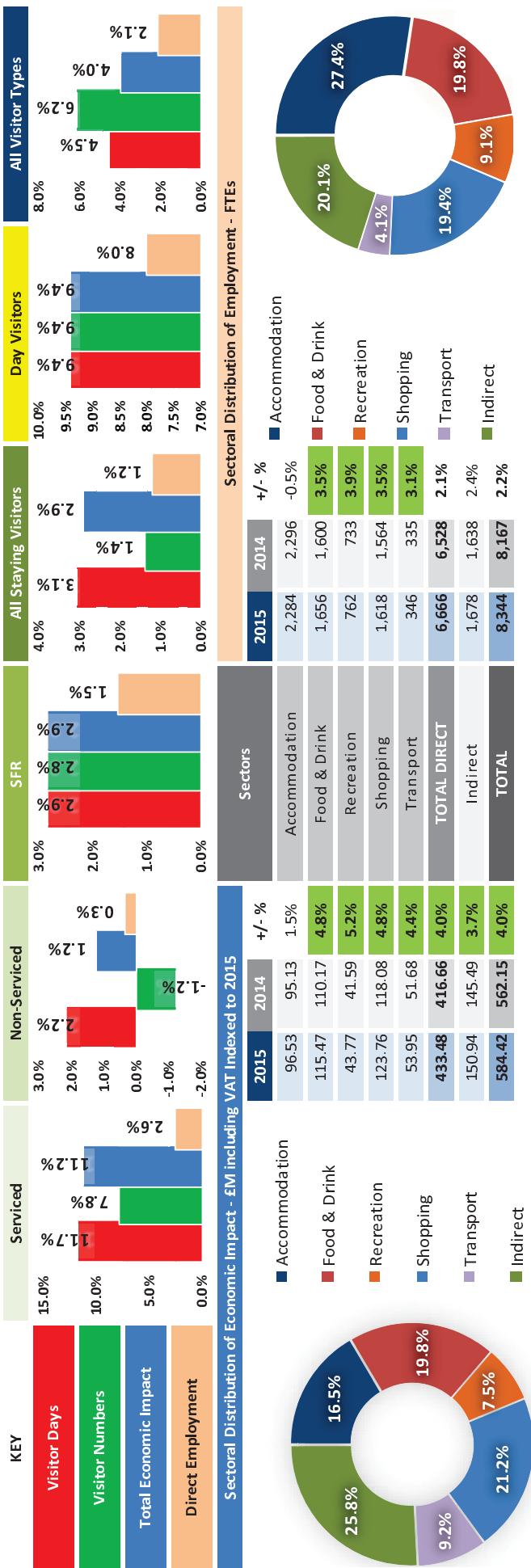
Indexation: Indexation to: 2015

2009	1.22
2010	1.17
2011	1.12
2012	1.07
2013	1.04
2014	1.01
2015	1.00

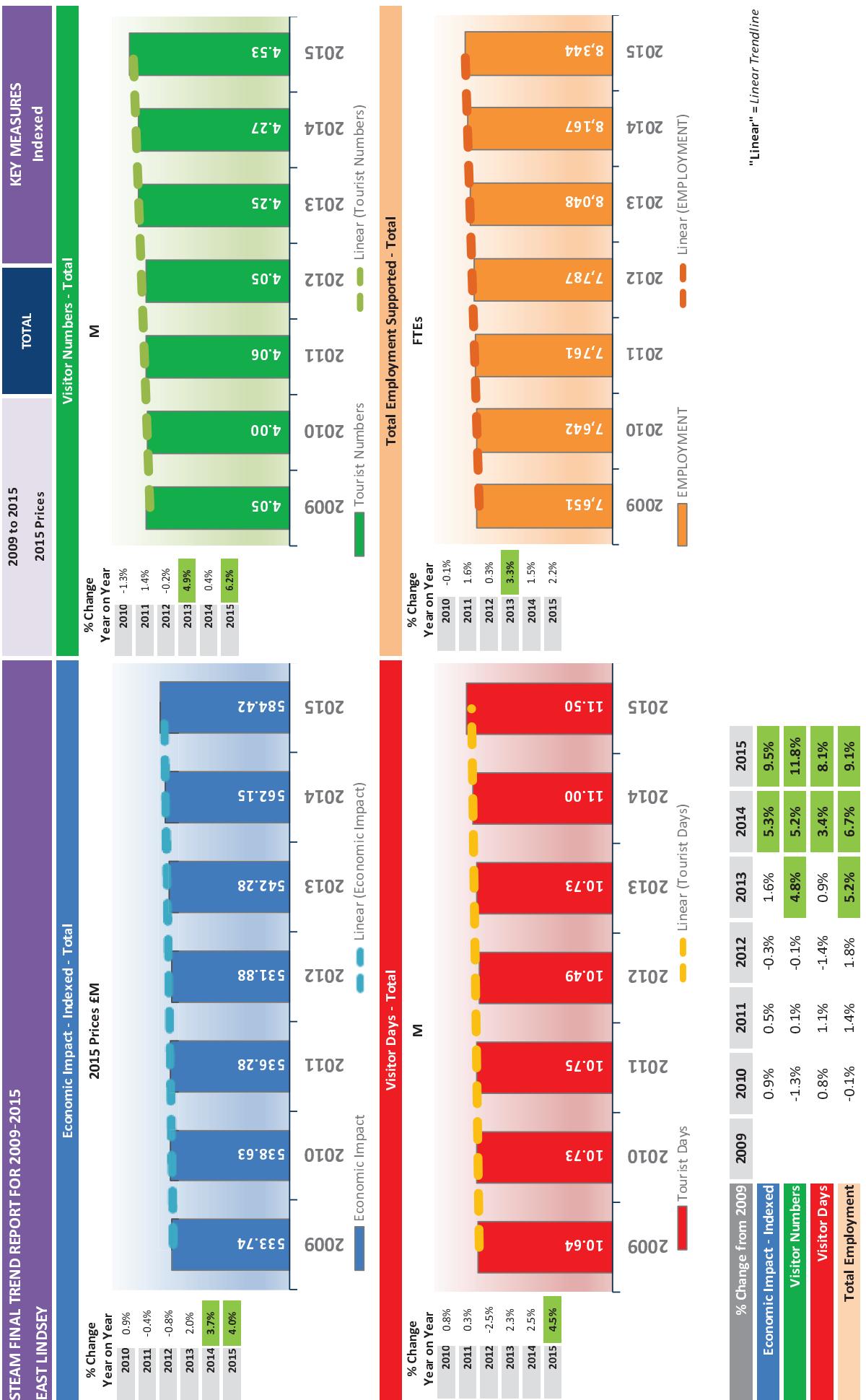
STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

KEY PERFORMANCE INDICATORS BY TYPE OF VISITOR - COMPARING 2015 & 2014 - INDEXED TO 2015

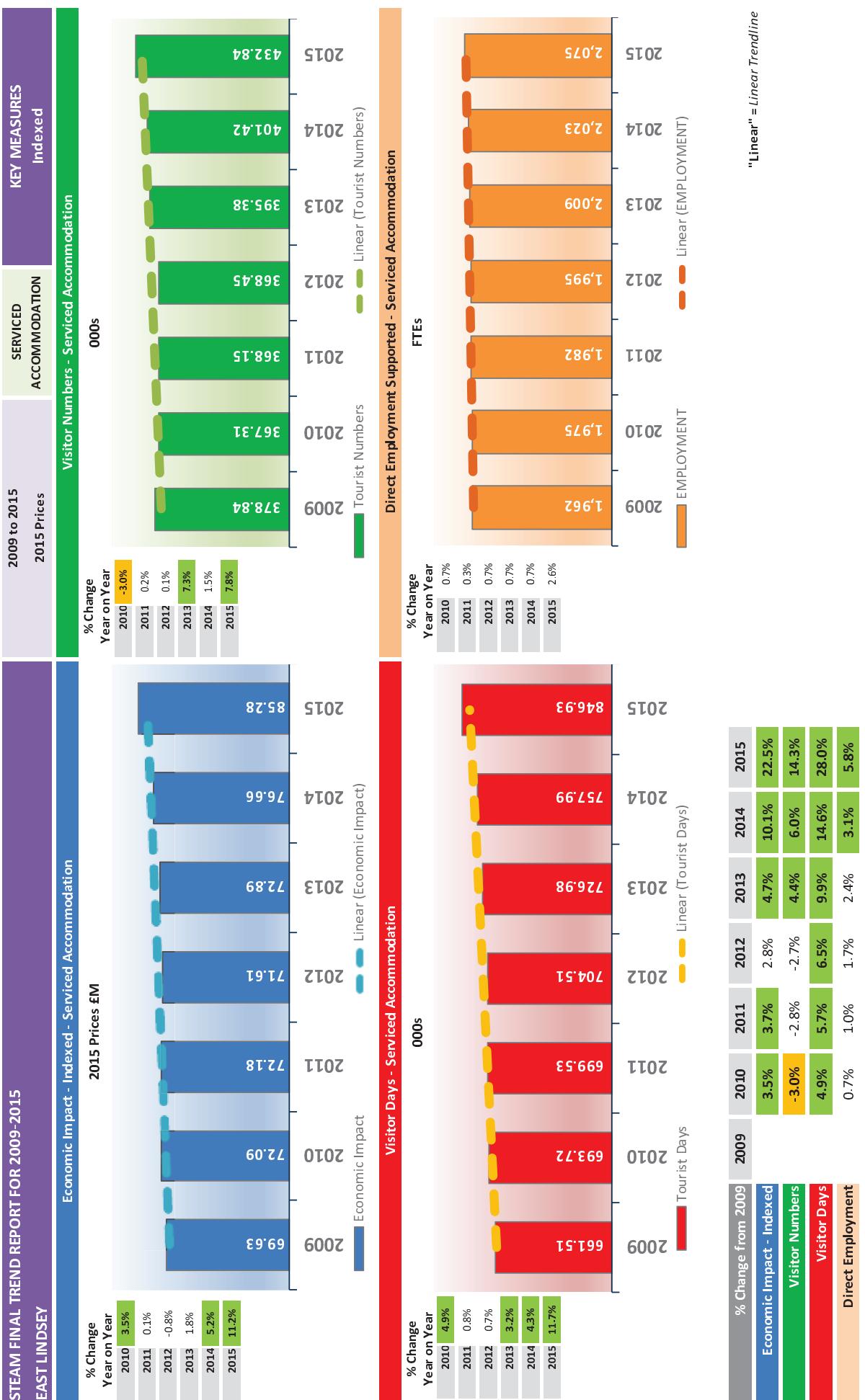
KEY	Comparing 2015 and 2014 2014 in 2015 prices (1.011)										COMPARATIVE HEADLINES				
	All Staying Visitors					Day Visitors					All Visitor Types				
An increase of 3% or more	Staying in Paid Accommodation		Non-Serviced			Staying with Friends and Relatives (SFR)		All Staying Visitors		Day Visitors		All Visitor Types			
Less than 3% change	2015	2014	+/- %	2015	2014	+/- %	2015	2014	+/- %	2015	2014	+/- %	2015	2014	+/- %
A Fall of 3% or more	0.758	11.7%	-2.2%	0.505	0.491	-2.9%	8.701	8.442	-3.1%	2.798	2.558	-9.4%	11.50	11.00	4.5%
Visitor Days M	0.847	0.758	11.7%	7.349	7.192	2.2%	0.207	0.213	-1.2%	1.709	1.732	1.4%	2.798	2.558	9.4%
Visitor Numbers M	0.401	0.433	7.8%	1.100	-1.2%	0.207	0.213	-1.2%	0.207	0.207	0.207	0.207	0.207	0.207	0.207
Direct Expenditure £M															
Economic Impact £M	85.28	76.66	11.2%	377.46	372.91	1.2%	23.42	22.78	2.9%	486.16	472.34	2.9%	98.26	89.80	9.4%
Direct Employment FTEs	2,075	2,023	2.6%	3,423	3,412	0.3%	227	224	1.5%	5,726	5,659	1.2%	940	870	8.0%
Total Employment FTEs															



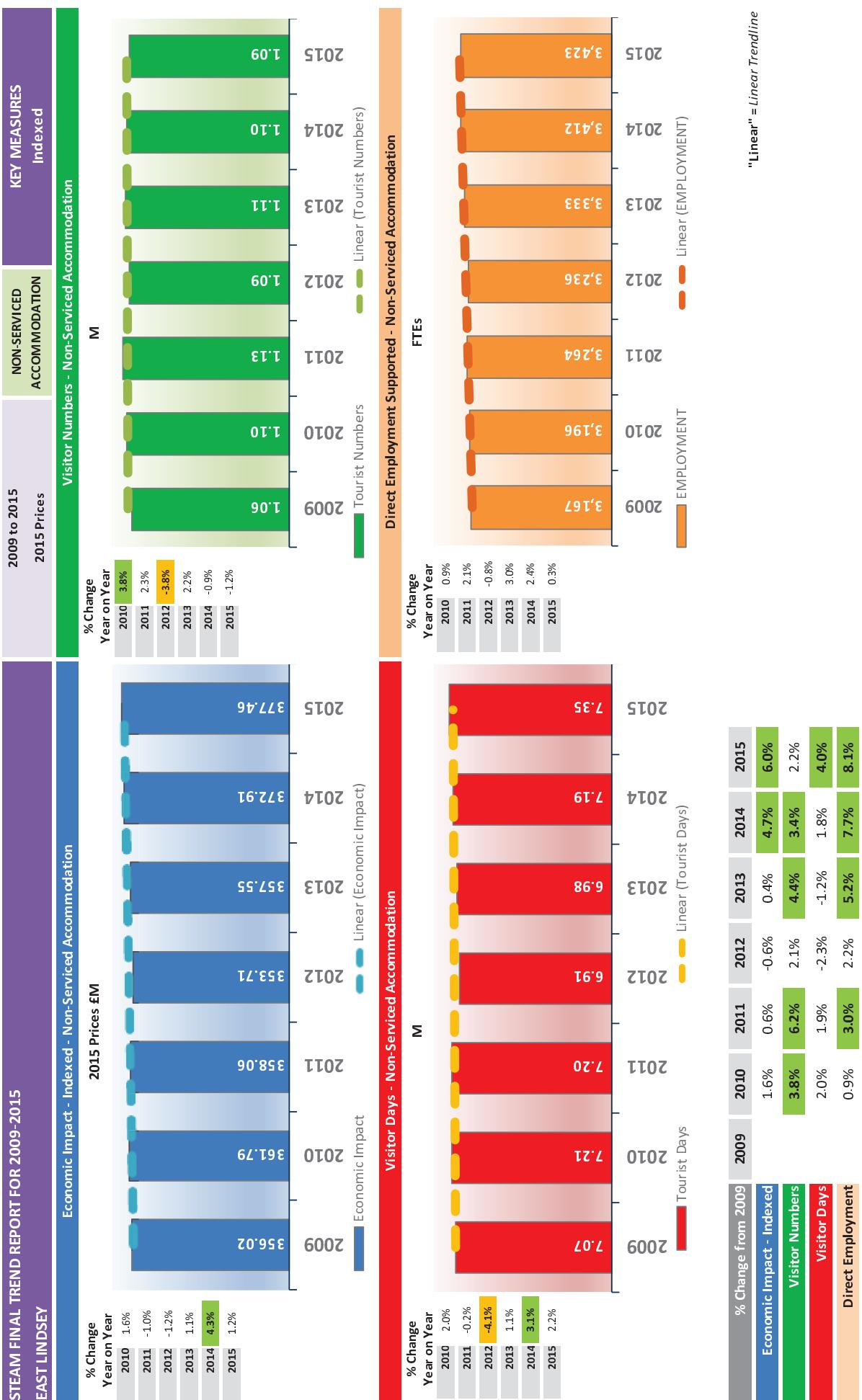
STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY



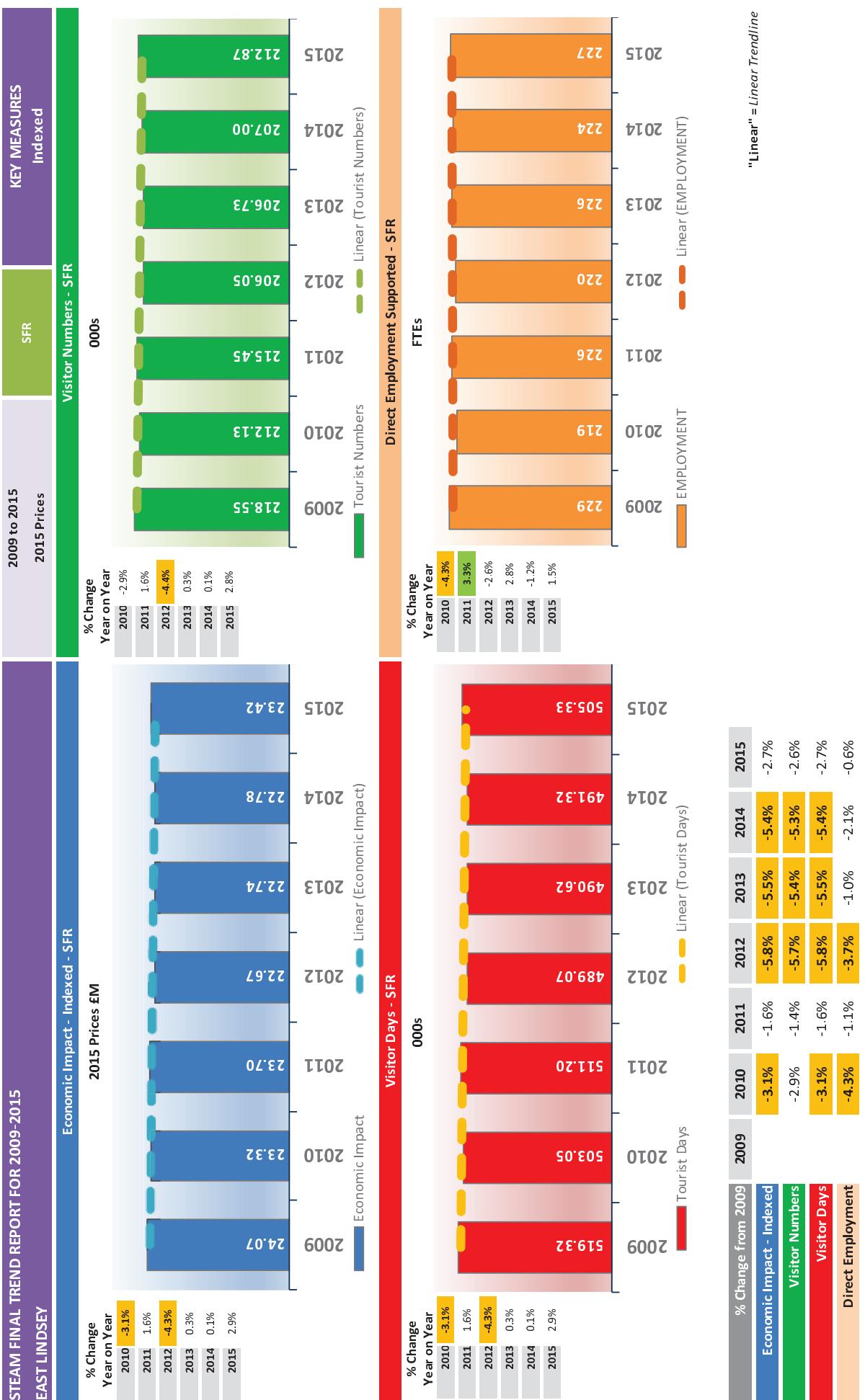
STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY



STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY



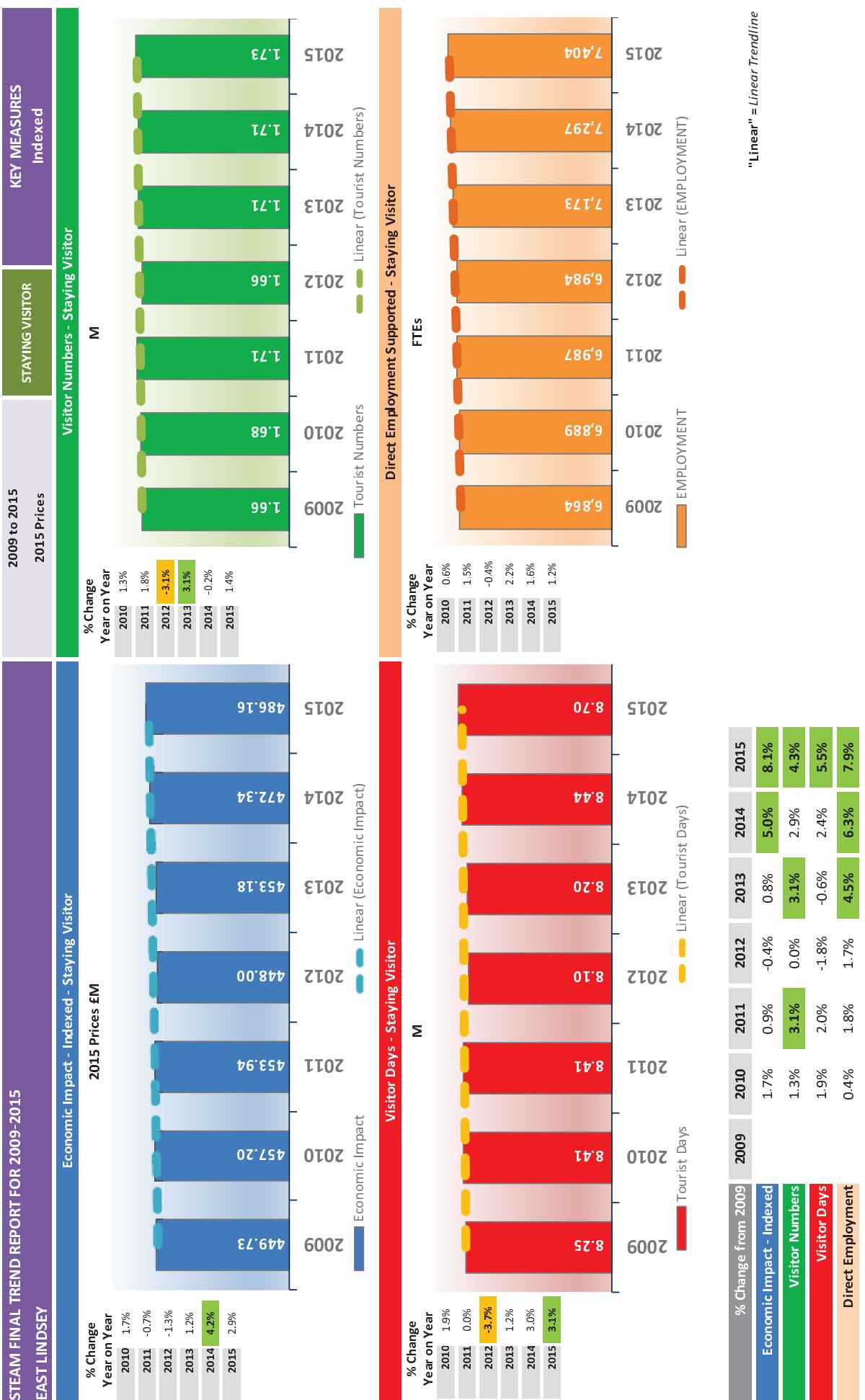
STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY



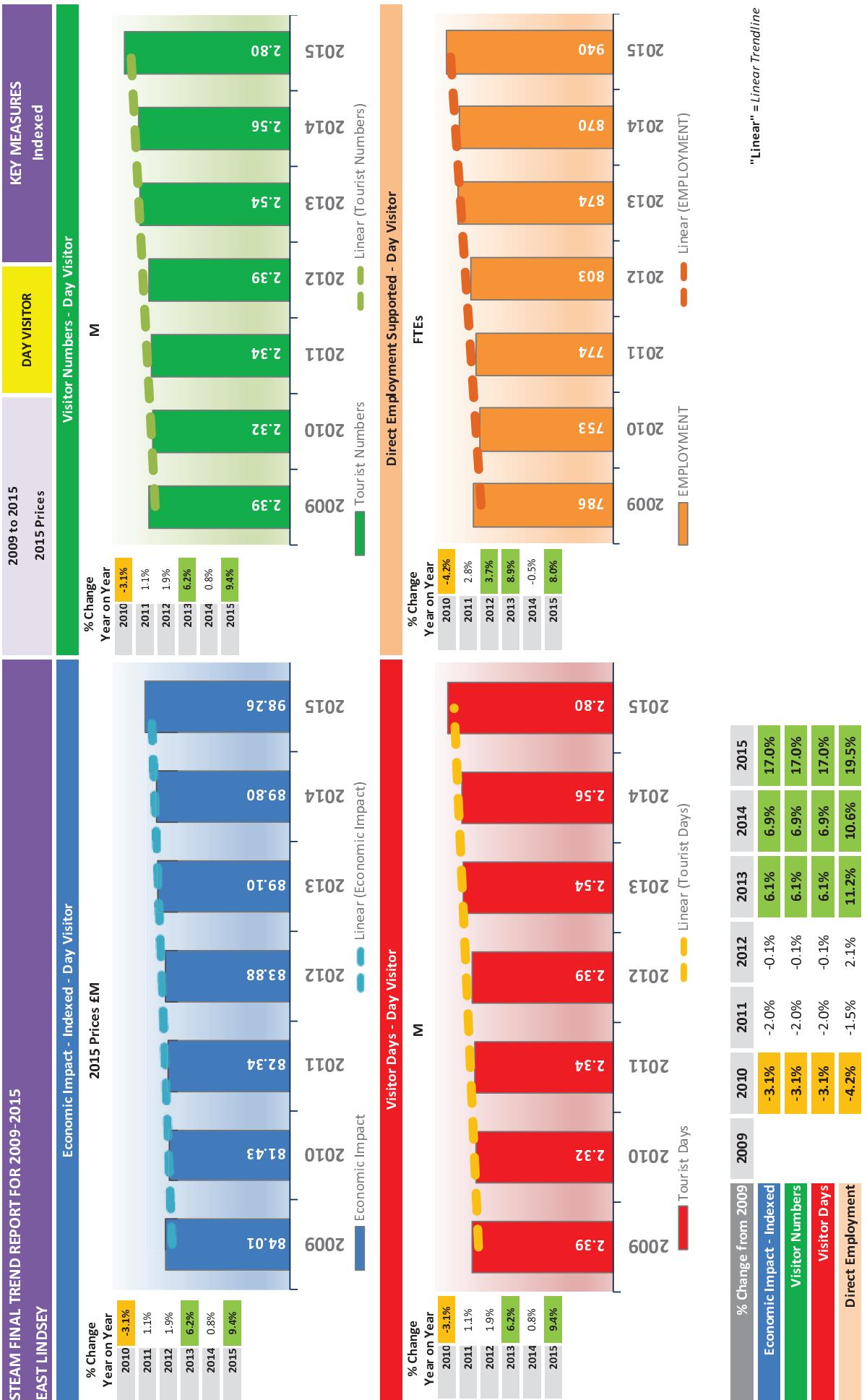
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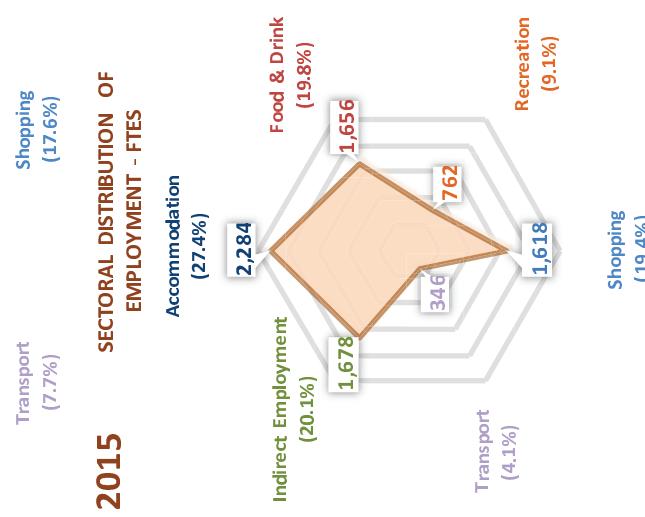


STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY



**STEAM FINAL TREND REPORT FOR 2009-2015
EAST LINDSEY**

SECTORAL DISTRIBUTION OF ECONOMIC IMPACT - £M INCLUDING VAT INDEXED TO 2015							2009 to 2015 2015 Prices	TOTAL	SECTORAL ANALYSIS Indexed	
SECTOR / YEAR	2009	2010	2011	2012	2013	2014	2015	2015 SECTORAL DISTRIBUTION OF ECONOMIC IMPACT - £M INCLUDING VAT INDEXED TO 2015		
Accommodation	£M	74.34	73.08	69.12	72.89	73.50	79.28	80.44	Accommodation (13.8%)	
Food & Drink	£M	92.30	91.43	89.80	87.52	89.47	91.81	96.22	Food & Drink (16.5%)	
Recreation	£M	34.69	34.43	33.95	33.05	33.80	34.66	36.47	Indirect Expenditure (25.8%)	
Shopping	£M	98.88	97.75	96.04	93.82	95.88	98.40	103.14	VAT (12.4%)	
Transport	£M	43.58	43.12	42.53	41.22	42.06	43.07	44.96	Recreation (6.2%)	
Direct Revenue	£M	343.80	339.81	331.44	328.49	334.71	347.22	361.24		
VAT	£M	51.57	59.47	66.29	65.70	66.94	69.44	72.25		
Direct Expenditure	£M	395.37	399.28	397.72	394.19	401.66	416.66	433.48		
Indirect Expenditure	£M	138.37	139.35	138.55	137.69	140.62	145.49	150.94		
TOTAL	£M	533.74	538.63	536.28	531.88	542.28	562.15	584.42		



SECTORAL DISTRIBUTION OF EMPLOYMENT - FTEs							2009 to 2015 2015 Prices	TOTAL	SECTORAL ANALYSIS Indexed	
SECTOR / YEAR	2009	2010	2011	2012	2013	2014	2015	2015 SECTORAL DISTRIBUTION OF EMPLOYMENT - FTEs		
Accommodation	FTEs	2,205	2,205	2,226	2,265	2,263	2,296	2,284	Accommodation (27.4%)	
Food & Drink	FTEs	1,490	1,490	1,520	1,508	1,580	1,600	1,656		
Recreation	FTEs	680	681	697	691	724	733	762		
Shopping	FTEs	1,455	1,453	1,482	1,473	1,544	1,564	1,618		
Transport	FTEs	314	314	322	317	332	335	346		
Direct Employment	FTEs	6,145	6,143	6,246	6,255	6,443	6,528	6,666		
Indirect Employment	FTEs	1,506	1,499	1,515	1,533	1,605	1,638	1,678		
TOTAL	FTEs	7,651	7,642	7,761	7,787	8,048	8,167	8,344		

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Shopping
(19.4%)

Shopping
(19.4%)

Report Prepared by: DC Date of Issue: 09/08/16

STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

ECONOMIC IMPACT BY: MONTH AND QUARTER											2009 to 2015 2015 Prices		TOTAL		ECONOMIC IMPACT Indexed		
TOTAL											CALENDAR YEAR		QUARTER				
ECONOMIC IMPACT £M - INDEXED TO 2015 / PERCENTAGE CHANGES											TOTAL		% Change				
Less than 3% change	Q1	Q2	Q3	Q4	JUL	AUG	SEP	OCT	NOV	DEC							
A Fall of 3% or more	JAN	FEB	MAR	MAY	JUN	JUL	AUG	SEP	OCT	NOV							
% Change 2009 to 2015	0.6%	3.0%	37.6%	8.6%	2.4%	14.4%	5.1%	2.8%	21.7%	12.5%	18.6%	-0.8%	9.5%	14.9%	8.2%	8.5%	
% Change 2014 to 2015	10.0%	5.9%	3.3%	4.9%	5.1%	3.3%	5.1%	-0.4%	7.6%	-3.0%	4.4%	4.0%	6.8%	4.5%	2.8%	3.7%	
Average Annual Change	0.1%	0.5%	6.3%	1.4%	0.4%	2.4%	0.9%	0.5%	3.6%	2.1%	3.1%	-0.1%	1.6%	2.5%	1.4%	1.4%	
2009 £M	19.29	20.67	22.90	43.81	63.23	55.09	73.24	93.46	58.90	40.50	21.84	20.81	533.74	62.86	162.13	225.60	
2010 £M	19.99	22.07	42.24	60.05	65.18	75.36	97.27	66.21	38.01	21.14	17.19	538.63	0.9%	55.99	167.47	238.83	
2011 £M	18.93	24.09	46.84	62.16	61.98	73.19	89.85	62.65	39.82	22.86	17.12	536.28	-0.4%	59.80	170.98	225.70	
2012 £M	17.08	18.95	25.97	45.12	58.46	60.91	71.80	90.43	61.85	39.76	23.82	17.73	531.88	-0.8%	61.99	164.48	224.08
2013 £M	17.58	19.83	28.53	43.69	61.23	59.69	72.82	92.94	61.04	40.40	25.52	19.01	542.28	2.0%	65.94	164.61	226.79
2014 £M	17.64	20.10	29.87	46.09	61.73	59.95	74.57	91.40	71.98	42.36	26.70	19.76	562.15	3.7%	67.61	167.77	237.95
2015 £M	19.40	21.29	31.51	47.60	64.74	63.03	77.00	96.06	71.68	45.58	25.91	20.53	584.42	4.0%	72.20	175.37	244.73

ECONOMIC IMPACT - INDEXED TO 2015

SHARE OF MARKET							TOTAL							Economic Impact by Year and Share of Total		
Total	£M	533.74	538.63	536.28	531.88	542.28	562.45	584.42	£M	800.00	800.00	800.00	800.00	800.00	800.00	800.00
All Visitor Types	£M	533.74	538.63	536.28	531.88	542.28	562.45	584.42								
Share of Total	%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%		100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Annual Change in Share	%															
Change in Share from 2009	%															
Avg Ann. Change in Share	%															

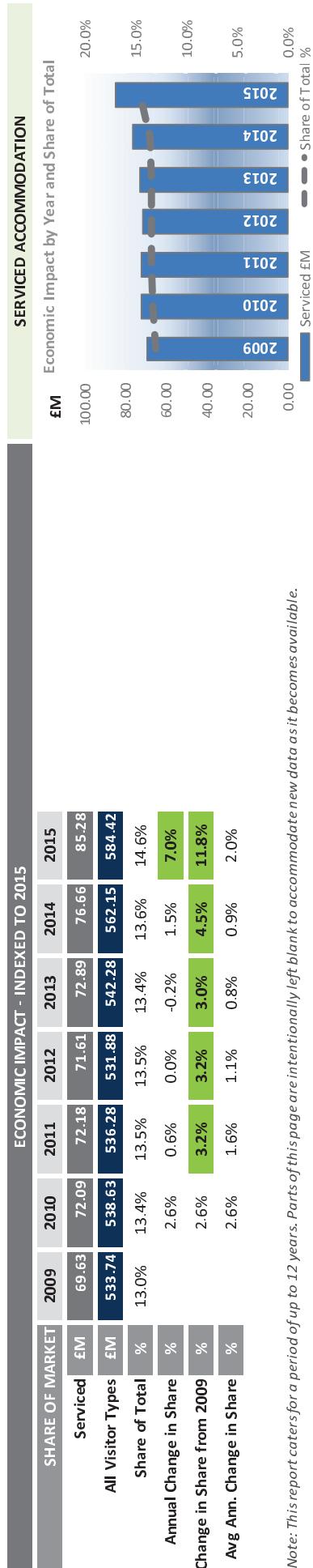
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Report Prepared by: DC Date of issue: 09/08/16

STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

MONTH AND QUARTER											2009 to 2015 2015 Prices		SERVICED ACCOMMODATION		ECONOMIC IMPACT Indexed			
SERVICED ACCOMMODATION											CALENDAR YEAR		QUARTER					
ECONOMIC IMPACT £M - INDEXED TO 2015 / PERCENTAGE CHANGES											TOTAL		% Change					
Less than 3% change	Q1	Q2	Q3	Q4	JUL	AUG	SEP	OCT	NOV	DEC								
A Fall of 3% or more	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	NOV								
% Change 2009 to 2015	145.5%	92.4%	72.6%	-5.5%	10.1%	26.3%	16.6%	18.1%	17.1%	10.6%	6.9%	22.5%	94.4%	10.1%	20.7%	12.4%		
% Change 2014 to 2015	52.0%	21.1%	19.1%	12.1%	18.7%	25.9%	9.3%	5.4%	-2.9%	19.2%	-9.7%	18.7%	11.2%	26.9%	19.2%	4.0%	7.7%	
Average Annual Change	24.3%	15.4%	12.1%	-0.9%	1.7%	4.4%	2.8%	4.3%	3.0%	2.9%	1.8%	1.2%	3.7%	15.7%	1.7%	3.4%	2.1%	
2009 £M	1,279	2,182	2,788	6,722	6,478	6,461	9,020	11,01	8,267	6,334	5,211	3,878	69,63	6,250	19,66	28,30	15,42	
2010 £M	2,076	3,465	3,397	5,759	5,800	6,272	8,802	12,47	9,150	6,455	5,562	2,878	72,09	3,5%	8,938	17,83	30,43	14,90
2011 £M	2,337	3,643	3,660	6,357	5,734	6,275	8,803	12,31	8,254	6,220	5,449	3,140	72,18	0.1%	9,639	18,37	29,37	14,81
2012 £M	1,920	3,300	3,725	5,784	5,474	6,649	8,504	12,46	9,120	6,024	5,721	2,936	71,61	-0.8%	8,945	17,91	30,08	14,68
2013 £M	1,955	3,582	4,305	4,940	5,780	6,614	9,036	13,08	8,247	5,534	6,379	3,430	72,89	1.8%	9,841	17,33	30,37	15,34
2014 £M	2,066	3,466	4,041	5,666	6,007	6,482	9,623	13,16	10,05	6,222	6,381	3,493	76,66	5.2%	9,573	18,15	32,84	16,10
2015 £M	3,141	4,199	4,813	6,353	7,131	8,158	10,52	13,88	9,761	7,419	5,763	4,147	85,28	11.2%	12,15	21,64	34,16	17,33



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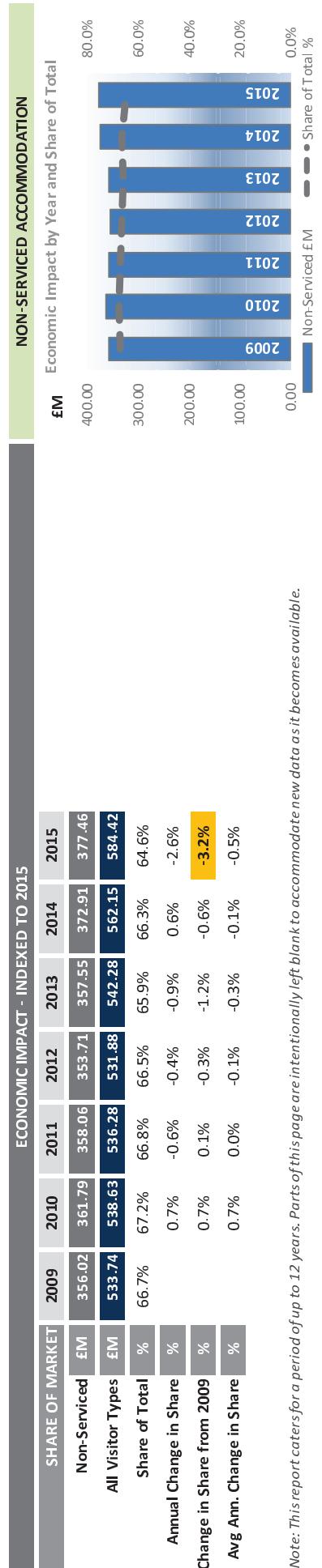
— Serviced £M

— Share of Total %

0.0%

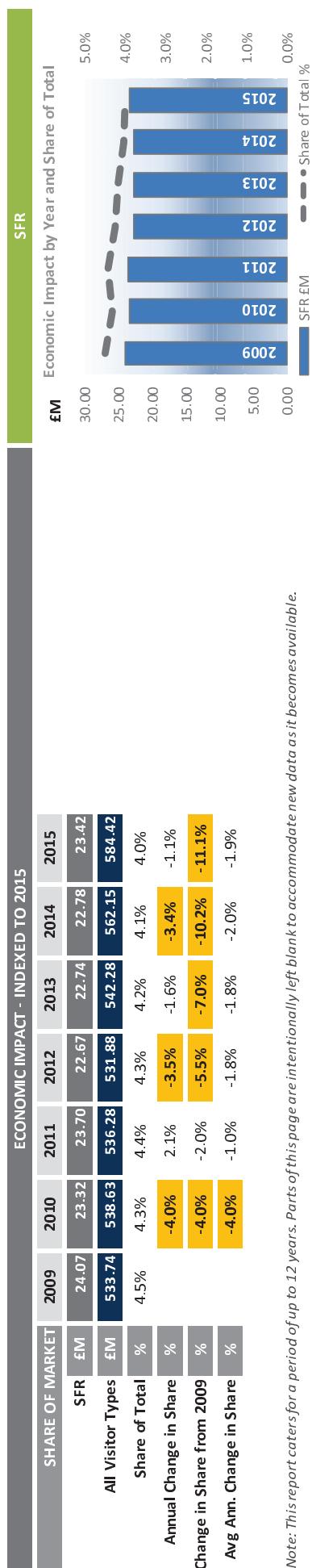
STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

MONTH AND QUARTER											2009 to 2015 2015 Prices		NON-SERVED ACCOMMODATION		ECONOMIC IMPACT Indexed	
NON-SERVED ACCOMMODATION											CALENDAR YEAR		QUARTER			
ECONOMIC IMPACT £M - INDEXED TO 2015 / PERCENTAGE CHANGES											TOTAL		% Change			
Less than 3% change	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1
A Fall of 3% or more	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	6.0%	-3.7%	6.8%	5.7% 13.1%
% Change 2009 to 2015	-21.2%	-24.3%	25.0%	12.5%	-1.8%	12.9%	2.1%	-4.1%	25.5%	12.6%	26.3%	-0.1%	1.2%	-0.9%	2.5%	1.1% 0.4%
% Change 2014 to 2015	-2.8%	-5.1%	2.2%	2.2%	2.9%	2.3%	2.3%	-2.1%	2.9%	-2.2%	-2.6%	-0.1%	0.0%	-0.6%	1.1%	0.9% 2.2%
Average Annual Change	-3.5%	-4.0%	4.2%	2.1%	-0.3%	2.2%	0.4%	-0.7%	4.3%	2.1%	4.4%	0.0%	1.0%	Annual Change	-0.9%	1.1% 0.4%
2009 £M	10.46	12.47	15.27	25.96	45.47	39.65	52.17	64.99	41.60	25.70	11.68	10.59	356.02	38.21	111.08	158.75 47.97
2010 £M	5.200	10.58	13.93	25.46	42.74	48.82	55.30	68.47	48.43	23.34	10.73	8.792	361.79	1.6%	29.71	117.02 172.20
2011 £M	7.061	9.127	15.25	28.56	45.16	46.45	52.80	61.94	45.46	25.31	12.43	8.502	358.06	-1.0%	31.44	120.17 160.20
2012 £M	7.695	9.327	16.51	28.49	42.33	44.44	51.07	61.51	43.71	25.90	13.12	9.600	353.71	-1.2%	33.53	115.26 156.29
2013 £M	8.185	9.592	18.00	27.81	43.00	43.43	50.90	61.91	43.78	26.83	13.99	10.13	357.55	1.1%	35.78	114.24 156.58
2014 £M	8.479	9.957	18.68	28.60	43.36	43.77	52.09	60.57	53.34	28.12	15.08	10.86	372.91	4.3%	37.11	115.73 166.00
2015 £M	8.243	9.448	19.09	29.22	44.63	44.78	53.27	62.29	52.22	28.93	14.75	10.58	377.46	1.2%	36.78	118.64 167.77



STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

ECONOMIC IMPACT BY: MONTH AND QUARTER												2009 to 2015 2015 Prices		SFR		ECONOMIC IMPACT Indexed	
CALENDAR YEAR																	
QUARTER																	
ECONOMIC IMPACT £M - INDEXED TO 2015 / PERCENTAGE CHANGES						Q4						TOTAL		% Change		Q1	
Less than 3% change	Q1	Q2	Q3	Q4	NOV	DEC	NOV	OCT	SEP	AUG	JUN	MAY	APR	JAN	FEB	MAR	JAN
A Fall of 3% or more																	
% Change 2009 to 2015	-7.3%	-7.8%	3.7%	-1.8%	-5.2%	-0.5%	-3.0%	-2.2%	0.3%	0.7%	3.7%	-2.5%	-2.7%	-5.2%	-2.5%	-2.0%	-0.8%
% Change 2014 to 2015	5.7%	4.8%	2.7%	1.8%	2.0%	2.1%	1.7%	1.7%	2.3%	2.1%	3.8%	2.9%	4.9%	1.9%	1.7%	3.1%	
Average Annual Change	-1.2%	-1.3%	0.6%	-0.3%	-0.9%	-0.1%	-0.5%	-0.4%	0.0%	-0.1%	0.6%	-0.4%	-0.4%	-0.9%	-0.4%	-0.3%	-0.1%
2009 £M	3.752	1.221	1.266	2.807	2.000	1.504	2.357	2.499	1.367	1.311	1.057	2.932	24.07	6.239	6.311	6.223	5.301
2010 £M	3.083	1.177	1.241	2.782	1.958	1.611	2.392	2.548	1.445	1.278	1.038	2.765	23.32	5.501	6.351	6.385	5.081
2011 £M	3.371	1.134	1.281	2.885	2.001	1.591	2.373	2.488	1.415	1.311	1.082	2.764	23.70	5.786	6.477	6.277	5.157
2012 £M	3.252	1.065	1.251	2.752	1.876	1.502	2.245	2.377	1.341	1.258	1.049	2.703	22.67	5.568	6.130	5.963	5.010
2013 £M	3.295	1.084	1.281	2.706	1.874	1.480	2.245	2.384	1.325	1.256	1.069	2.743	22.74	5.660	6.060	5.954	5.068
2014 £M	3.288	1.074	1.278	2.709	1.859	1.466	2.250	2.404	1.348	1.273	1.074	2.754	22.78	5.640	6.034	6.001	5.101
2015 £M	3.476	1.126	1.312	2.758	1.897	1.496	2.287	2.444	1.371	1.302	1.097	2.858	23.42	5.915	6.151	6.102	5.257



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KEY

An increase of 3% or more

A Fall of 3% or more

% Change 2009 to 2015

% Change 2014 to 2015

Average Annual Change

2009

2010

2011

2012

2013

2014

2015

MONTH AND QUARTER

SFR

CALENDAR YEAR

SFR

QUARTER

SFR

ECONOMIC IMPACT
Indexed

2015 Prices

2009 to 2015

2010

2011

2012

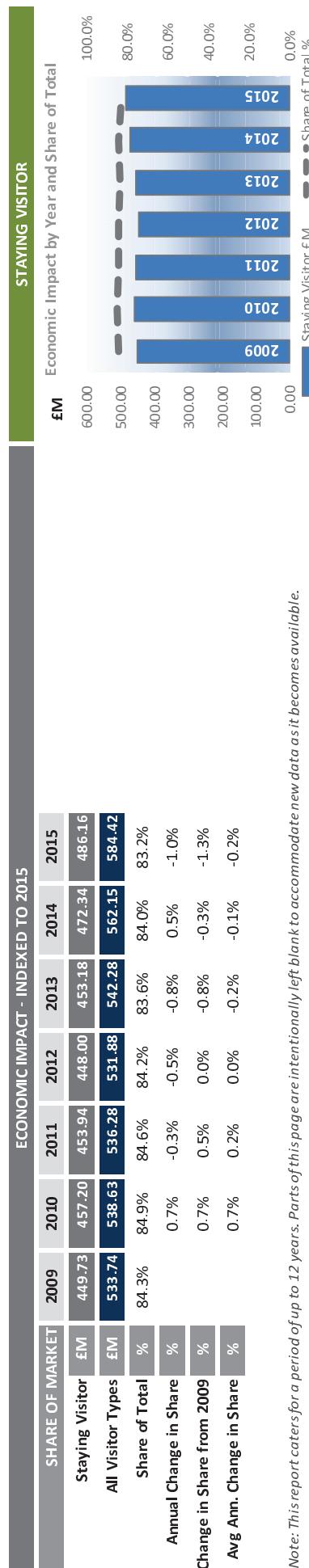
2013

2014

2015

STEAM FINAL TREND REPORT FOR 2009-2015 EAST LINDSEY

ECONOMIC IMPACT BY: MONTH AND QUARTER												2009 to 2015 2015 Prices		STAYING VISITOR		ECONOMIC IMPACT Indexed	
STAYING VISITOR												CALENDAR YEAR		QUARTER			
ECONOMIC IMPACT £M - INDEXED TO 2015 / PERCENTAGE CHANGES												TOTAL		% Change			
Less than 3% change	Q1	Q1	Q2	Q2	Q3	Q3	Q4	Q4	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1	
A Fall of 3% or more	JAN	FEB	MAR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	20.4%	1.1%	8.1%	8.2%	6.8%	
% Change 2009 to 2015	-4.1%	-7.0%	30.5%	8.0%	-0.5%	14.3%	4.0%	0.1%	23.6%	12.9%	20.4%	2.9%	1.4%	4.8%	4.7%	1.6%	
% Change 2014 to 2015	7.4%	5.1%	3.7%	4.8%	5.3%	3.3%	3.2%	-2.1%	5.7%	-4.1%	2.8%	0.2%	1.4%	1.4%	1.1%	1.3%	
Average Annual Change	-0.7%	-1.2%	5.1%	1.3%	-0.1%	2.4%	0.7%	0.0%	3.9%	2.2%	3.4%	0.2%	1.4%	1.4%	1.1%	2.0%	
2009 £M	15.49	15.88	19.33	35.49	53.95	47.62	63.55	78.50	51.23	33.35	17.95	17.40	449.73	50.70	137.06	193.28	
2010 £M	10.36	15.22	18.57	34.00	50.50	56.71	66.49	83.50	59.02	31.07	17.33	14.43	457.20	1.7%	44.15	141.20	
2011 £M	12.77	13.90	20.20	37.80	52.90	54.32	63.98	76.74	55.13	32.84	18.96	14.41	453.94	-0.7%	46.87	145.02	
2012 £M	12.87	13.69	21.49	37.03	49.68	52.59	61.82	76.35	54.17	33.18	19.89	15.24	448.00	-1.3%	48.05	139.30	
2013 £M	13.44	14.26	23.58	35.46	50.65	51.52	62.18	77.38	53.35	33.62	21.44	16.30	453.18	1.2%	51.28	137.63	
2014 £M	13.83	14.50	24.00	36.97	51.22	51.72	63.96	76.14	54.74	35.61	22.54	17.11	472.34	4.2%	52.33	139.92	
2015 £M	14.86	14.77	25.21	38.33	53.66	54.44	66.07	78.61	63.35	37.55	21.61	17.59	486.16	2.9%	54.85	146.43	



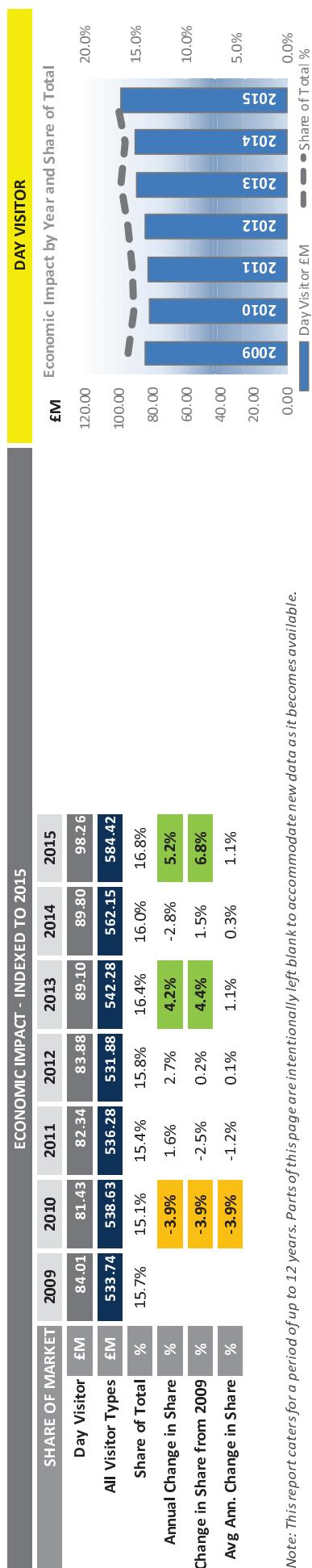
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Report Prepared by: DCC Date of Issue: 09/08/16
Staying Visitor £M ● Share of Total %

**STEAM FINAL TREND REPORT FOR 2009-2015
EAST LINDSEY**

ECONOMIC IMPACT BY:		MONTH AND QUARTER												2009 to 2015 2015 Prices		DAY VISITOR		ECONOMIC IMPACT Indexed		
KEY		DAY VISITOR												CALENDAR YEAR		QUARTER				
An increase of 3% or more		ECONOMIC IMPACT £M - INDEXED TO 2015 / PERCENTAGE CHANGES												TOTAL		% Change				
Less than 3% change		Q1		Q2		JUN		JUL		AUG		SEP		OCT		NOV		DEC		
A Fall of 3% or more		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC							
% Change 2009 to 2015	19.6%	35.9%	76.0%	11.4%	19.4%	15.0%	12.8%	16.6%	8.6%	10.9%	10.4%	-10.5%	17.0%			42.6%	15.4%	13.5%	5.7%	
% Change 2014 to 2015	19.3%	16.3%	7.1%	1.7%	5.4%	4.4%	3.0%	14.3%	15.0%	17.4%	3.3%	9.4%				13.5%	3.9%	10.8%	12.6%	
Average Annual Change	3.3%	6.0%	12.7%	1.9%	3.2%	2.5%	2.1%	2.8%	1.4%	1.8%	1.7%	-1.8%				7.1%	2.6%	2.3%	1.0%	
2009 £M	3.794	4.794	3.575	8.318	9.282	7.475	9.690	14.97	7.670	7.149	3.890	3.405	84.01			12.16	25.07	32.33	14.44	
2010 £M	3.564	4.770	3.500	8.245	9.549	8.473	8.867	13.77	7.184	6.940	3.811	2.754	81.43			11.83	26.27	29.82	13.51	
2011 £M	4.000	5.031	3.897	9.037	9.261	7.663	9.209	13.12	7.523	6.950	3.897	2.718	82.34			12.93	25.96	29.85	13.59	
2012 £M	4.210	5.259	4.480	8.087	8.777	8.321	9.979	14.08	7.679	6.581	3.934	2.493	83.88			13.95	25.18	31.74	13.01	
2013 £M	4.143	5.571	4.949	8.232	10.58	8.169	10.64	15.56	7.690	6.773	4.084	2.713	89.10			14.66	26.98	33.89	13.57	
2014 £M	3.806	5.602	5.877	9.114	10.51	8.228	10.61	15.26	7.242	6.751	4.158	2.648	89.80			15.28	27.85	33.11	13.56	
2015 £M	4.539	6.517	6.293	9.268	11.08	8.594	10.93	17.45	8.330	7.927	4.296	3.046	98.26			9.4%	17.35	28.94	36.70	15.27



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Day Visitor £M

Share of Total %